



BBIT

CHIEF MINISTER'S OFFICE BOARD OF INVESTMENT & TRADE GOVERNMENT OF BALOCHISTAN

1st EDITION
2020 -21



more inside:

INITIATIVES OF BBOIT | INVESTMENT OPPORTUNITIES IN BALOCHISTAN | GWADAR FREE ZONE
TOURISM ATTRACTION IN BALOCHISTAN | SUCCESS STORIES | CLIMAX OF BALOCHISTAN

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Chairman's Message

Dear readers,

Balochistan has tremendous opportunities for domestic and foreign financiers. We welcome all local and foreign financiers to invest in this heavenly beautiful Pakistan province without any discrimination. Especially in mining, renewable energy, oil and gas exploration, fisheries, food processing, logistics, coastal development, and tourism. Gwadar port city, serving as a gateway to the multi-billion-dollar China Pakistan Economic Corridor and its associated free trade zones, offering unparalleled incentives for all the investors. It will provide access to the Arabian Peninsula as well as Central Asian countries. I can secure the investors with the firm commitment that the government and people of Balochistan are committed to in taking all plausible measures to remove the entry and operational barriers. This will aid in the business and provide a conducive environment for investment and businesses. With the investor-friendly financial and regulatory regime, considering the enormous potential that Balochistan Province possesses, it would be ideal for the investors to come step forward and become the part to shape the province's future together.

Jam Kamal Khan
Chief Minister, Balochistan
(Chairman BBoIT)

Chief Secretary's Message

Balochistan is a diverse land of opportunities covering nearly half of Pakistan's land area, offering remarkable opportunities across various sectors like mining, energy, agriculture, livestock & dairy, aquaculture tourism, urban development, and logistics.

Gwadar Port's Free Trade Zones, proposing unprecedented inducements that can enchant our investors and provide easy access to The Arabian Countries. I assure to become the leading contributor for the country by increasing exploration & investment from both- (domestic & international level) by utilizing all the options; including the strategic pacts, and while being socially responsible continuously realign ourselves by using the best management practices of using the innovative strategies for sustainable growth by Balochistan Board of Investment & Trade. To meet all the investors' expectations through the best management practices of using the innovative strategies for sustainable growth by the Balochistan Board of Investment & Trade while being socially responsible.

Gloriously, the Balochistan Board of Investment & Trade is filling the competency gap within the country by attracting & retaining profitable investors for Balochistan; while making investment decisions through the ranking of projects based on the biggest economic indicators.

Capt. (R) Fazeel Asghar
Chief Secretary
Balochistan



CEO's Message

In its commitment to ensuring sustained economic growth necessary for poverty reduction, creating domestic employment opportunities, and more equitable income distribution, Balochistan recognizes the need for local and foreign investment in various sectors of the economy. This is anchored on the fact that the Province of Balochistan offers significant economic opportunities as it has abundant but untapped natural resources and access to preferential trading opportunities in the regional and international markets. In this regard, the Balochistan Board of Investment and Trade (BBIT) is mandated to support investment facilitation, procedural administration, and stakeholder coordination amongst various government and private sector institutions. Therefore, it has now become the mission of BBIT to remove entry barriers, enhance the ease of doing business operations and bring continuous improvement in the investment climate of the province by providing a myriad of services ranging from pre-project planning to risk management and ensuring legal and regulatory compliances for smooth execution and sustainable development model. As part of the same mission, BBIT is carrying out the cumbersome task of mapping and automating the legal, financial, and procedural requirements related to investment in the province, which will be readily available to the financiers enabling the environment for investment. Balochistan offers diverse business, trade, and investment opportunities specifically- (in the field of mining, renewable energy, oil and gas exploration, agriculture, livestock, fisheries, food processing, logistics, coastal development, and tourism). BBIT is committed to creating a win-win situation by evolving a conducive policy environment that provides incentives and security to the local and foreign financiers, allowing them to reap benefits of the available investment potential in each sector project sustainable socio-economic development of the province. My team and I are confident to demonstrate a pro-active service delivery for all investors by assuring smooth coordination with multiple agencies to facilitate investments seeking to enhance the rate of economic growth and job creation in Balochistan. Through this forum, I would like to invite the investors to volunteer themselves and appease benefit from the huge potential of the Province for which a friendly, hardworking, and honest workforce is made to assist them at every juncture that will come in place.

Farmanullah Zarkoon
Chief Executive Officer
Board of Investment and Trade
(Chief Minister's Office)
Government of Balochistan





EDITORIAL NOTE

On behalf of the Balochistan Board of Investment and Trade

I welcome you all to the readership of BBoIT's first Annual Journal, taking this opportunity to thank my team and everyone who contributed to our journal's publication.

The aim is to recognize our vision and mission and the cognizance regarding the potentials for investing in Balochistan. This journal is a blend of contemporary writing style aimed to craft for the projection of prosperity in Balochistan, its culture, heritage, and the ongoing developments in different sectors.

Being a leading agency, BBoIT ensures investors' combined efforts with the most extraordinary team under the youngest CEO's leadership and invites the readers to explore Balochistan and its potentials. I will appreciate your contribution to any write-up correlated with Balochistan & its economy for our future editions.

If you have any suggestions, feedback, or concerns, please address them to marketing@bboit.gob.pk.

Thank You !

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MEET THE TEAM, BBOIT

Balochistan Board of Investment & Trade is a lead and focal agency of the Government of Balochistan for investment and trade advancement and investors and trader's facilitation.

BBOIT is dedicated to enhancing the prevailing competitiveness and Ease of Doing Business in Balochistan. Hence, empowering a friendly and conducive domain for investment and businesses equally.

Encourage businesses and entrepreneurs at every step by harmonizing with relevant agencies and providing information on the investment opportunities. The major public/private projects, persisting sectoral policy framework, existing incentive regime, financing options, trade statistics, and supporting discovery the investment and trade partners with combined efforts by the most extraordinary team. BBOIT proudly stands grounds with various operational and administrative departments, including:



CEO Secretariat:

The secretariat is responsible for liaising between the organizations for correspondence,

Research:

The research department of BBOIT researches Investment potentials of all the Balochistan sectors and the market gaps to provide our Investors with the latest updates and information regarding how and where they can invest.

Investment Analysis:

BBOIT's team capably develop and maintain business models to attract domestic, and foreign investment by conduct solicited and unsolicited business proposals/ pre-feasibility studies for potential investment projects and providing primary or secondary analysis of all research data, which may involve the use of quantitative and qualitative methods, to support the development of or contribution to key findings.

Investor Facilitation:

The Investor Facilitation Department provides Investors with a One-Window solution to all their investment-related queries and concerns. The department provides all kinds of information to the investors regarding the potentials and opportunities in Balochistan, regulatory requirements for businesses, and the processes to start and operate a business in Balochistan.

Policy and Cooperate Affairs:

We have an efficient policy and cooperate officers to protect stakeholders' interests, ensuring the compliance of the company's corporate & strategic level. Consultation with government departments, board members, and stakeholders by advising on regulatory compliance, contracts, transactions, and finance incorporate section.

Legal Section:

BBOIT's legal section is responsible for law & regulations regarding the board procedures required to bridge the sectors. Therefore, it was also declared as a part of the Honorable Chief Minister's Office legally.

Admin and Finance:

Our administration & finance team are on their best to certify a competent administrative system and procedures.

Human Resource:

BBOIT has an efficient HR department focuses on managing employees, emphasizing policies and system to maintain a peaceful environment within the organization.

Marketing:

BBOIT is reaching out to prospects, investors, and the community while creating an overarching image that represents our company in a positive light by the art of our marketing team.

Information Technology:

BBOIT's IT department is making a paperless & hassle-free environment for all the investors developing an automated system, simplest navigation & complementing the official sites with latest updates, also by state-of-the-art-Daak (Post) receipt and dispatch system that allows the organization to keep track of all the inflow and outflow of letters and post. The system also had a module for task assignment and tracking of files.

INITIATIVES TAKEN BY BBOIT

1. Ease of Doing Business Cell:

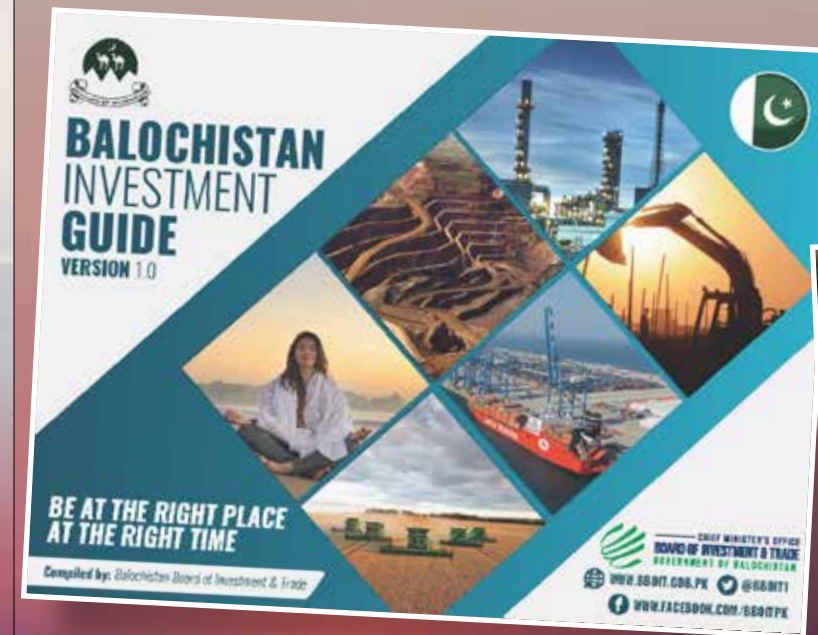
Ease of doing business cell is one of the main achievements of BBOIT. The Balochistan Board of investment and trade aims to create an improved and advance investment environment in Balochistan for both national and international investors. Strategically Balochistan has a lot of business opportunities in different sectors to facilitate the smart future of Balochistan. In collaboration with BBOIT, the government of Balochistan took the initiative to establish the EoDB cells, which will help investors complete their business initiation process easily and instated time period. The measure for EoDB is provided by World Bank Groups doing business projects that are facilitating 190 countries in regards to doing business through a set of objective measures that emphasize the impact, regulations, and enforcement of laws. On the Ease of Doing Business for domestic firms in 10 areas, from starting a business to operations to insolvency, two rules were efficiently implemented: transparent and accessible. Strengthening property rights is essential for growth and job creation. Ease of Doing Business Cell

(EoDB Cell) was established, administratively part of BBOIT.

The functions of the EoDB Cell were distributed into major categories:

Regulatory Mapping and Modernization:

For the first time in the history of Balochistan, the Ease of Doing Business Cell under BBOIT took the initiative to consolidate and create a database of all business regulations applicable in the province. This activity was part of a federal initiative spearheaded by Prime Minister Mr. Imran Khan under the Pakistan Regulatory Modernization Initiative. In this activity, a questionnaire was circulated to all the Government Departments in the province to consolidate and create a database of all business registrations, licenses, NOC's, certificates, etc., to start and operate a business. During the year, mapping was completed for almost all major departments, including Industries, Mining & Minerals, Environment, Labor, Finance, etc. The exercise is expected to be completed in the first quarter of 2021, followed by an exercise to simplify the regulations



and processes by introducing the Balochistan Smart Business Regulations Act to achieve Ease of Doing Business in the province.

Balochistan Business Registration Portal and Investment:

Processing Portal Apart from consolidating and simplifying the regulatory processes, automation was also an important component of achieving Ease of Doing Business in the Province. For this purpose, Punjab Information Technology Board was taken on board to provide technical assistance in implementing the Balochistan Business Registration Portal. The said portal would integrate all the federal and provincial processes to start a business, including Securities Exchange Commission of Pakistan, Industries and Commerce Department, Excise and Taxation Department, and Labor and Manpower Department. Later this portal will be expanded to include all other departments, ultimately fully automating the starting a business component in Balochistan. The portal will also fully automate and give a one-window solution for Special Economic Zones and Industrial Estates' management and administration. The

Portal is expected to be launched in Balochistan in the first half of 2021, for which the groundwork is already complete.

Furthermore, to automate the Governmental coordination on investment matters, an Investment Processing Portal has also been developed by BBOIT. This portal has the capacity to remove all processing delays in all investment-related matters in the province. Once implemented, this will be an important step towards achieving a quick investor grievance redressal mechanism for investors' facilitation. This will be another step towards modernizing the province's investment infrastructure, simultaneous to achieving a paperless and fast service delivery system. The Investment Processing Portal is ready for implementation and is awaiting approval from the Government.

Online One-Window-Facility

After consolidating all the Investment-related matters and becoming the focal agency for all investment-related matters, the information needed to be provided

to the investors through a single window. For this purpose, BBoIT has initiated working on establishing a new website www.invest.gob.pk. This website will act as a single-window to cater to all needs of the investors. The website will include information regarding the various sectors in terms of their potentials, opportunities, and licensing regimes. The website will also include a database of projects ready for investment. This website is currently in the advanced stages of development and is expected to be completed by the first quarter of 2021.

2. First Investment Policy Draft:

Balochistan 1st Investment Policy Parallel to providing ease of doing business, it was important to create investment friendly policies to give Balochistan a competitive advantage when it comes to attracting foreign investment. For this purpose, BBoIT, with the assistance of the European Union, started working on formulating the first-ever Balochistan Investment Policy that intended to cover all the important matters related to investment in the province and also set clear directions and priorities of the Government and to convince the investors about the seriousness of the Government to facilitate investment in the province. Will great efforts, the first draft of the policy was prepared and circulated amongst the stakeholders for comments. Once the comments were incorporated, a consultative session on the said policy was held, and a final draft of the policy was prepared. The Final Draft has again been sent to all the stakeholders for comments and presented to the relevant authorities for adoption. This is a huge achievement as Balochistan is going to the first and only province to have an Investment Policy.

Framework for Encouraging and Promoting Investments Apart from the Investment Policy, BBoIT has also developed a Framework for Encouraging and Promoting Investments in Key Economic Growth Sectors of Balochistan with assistance from the USAID. The framework's focus is identifying key impediments to investments in key economic growth sectors of Balochistan. It provides recommendations on the relevant provincial policy areas and possible interventions that impact investment and support the generation of investments, particularly in the socio-economic context of Balochistan. For this analysis, BBoIT has prioritized the following sectors, namely Mining, Information, and Communication Technology, Tourism, Agribusiness & Processing, Livestock, and aqua processing, as its subsector. The final draft of the said framework has been prepared and presented to the competent authorities for adoption.

3. Organization's Visibility:

Revamping the Organization's Official Website With the mandate to attract foreign and national investment, it was important to enhance the organization's visibility to effectively communicate all the achievements and



progress made by BBoIT to all the stakeholders. The first task was to revamp the organization's official website to create a two-way channel for communication. The website was fully revamped graphically, providing updated information about the organization, its highlights, information about the various sectors for investment, and its contact details. It was also linked to the official social media accounts, thereby showing updates of all activities and announcements from BBoIT.

Increasing the Organizations's Social Media Presence, the second step to increase its visibility, increased its social media presence. The need for this was further enhanced due to COVID-19 restrictions, which resulted in the social media platforms being the only outlet to stay relevant and visible amongst stakeholders. In 2020, all social media platforms were fully utilized and operational. The social media platforms included Facebook, Instagram, YouTube, WhatsApp, and Twitter. The accounts were used to post regular updates on all the happenings and activities in Balochistan, which could help educate the investors about the potentials of Balochistan. Modern content creation techniques were used to create engaging and informative content, thus enhancing the level of interaction of BBoIT with the masses, including foreign investors.

4. Engaging Relevant Stakeholders:

Another step taken by BBoIT was to directly engage with relevant stakeholders to introduce the organization and discuss collaborations to achieve the common objectives.

Meetings were held with Diplomatic Missions from various friendly countries to discuss potential roadshows or webinars with the investors in their respective countries. Such meetings were first of their kind for Balochistan, where any Government department was directly engaging the diplomatic community in such a way, apprising them about the vast investment opportunities offered by the province of Balochistan. Such one-on-one meetings were held with the following missions and organizations:

Ambassador of China at Islamabad
Trade Minister of China at Islamabad
Consul General of Turkey at Karachi
Economic/Commercial Consular of Turkey at Karachi
Consul General of Pakistan at Istanbul
Consul General of Kuwait at Karachi
Deputy Ambassador of UAE at Islamabad
Consul General of UAE at Karachi
Consul General of Germany at Karachi

5. Indulging in Investment Promotion Activities:

Initially, as per the Honorable Chief Minister's directions, the BBoIT shifted its focus on arranging the international investment roadshows. In this regard, BBoIT, within the time-span of 02 months, succeeded in finalizing 7 roadshows for which formal approvals were also obtained from the Honorable Chief Minister. Unfortunately, all these roadshows had to be postponed due to the COVID-19 travel restriction. Consequently, BBoIT changed its strategy and shifted to Online Webinars to promote the vast potentials and opportunities available to Balochistan investors. Several Webinars were conducted throughout the year, attracting investors from the following countries around the world:

A webinar was conducted in collaboration with the Turkey-Pakistan Friendship Forum, which various Turkish Investors and other heads of different chambers of commerce attended on the Investment Potentials & Opportunities in Balochistan.

A webinar was organized in collaboration with the High Commission of Pakistan in Houston, United States of America, Capital 92, and JumpStart Pakistan. The Webinar was broadcasted live on Social Media and attracted more than 5,000 viewers on the Investment Potentials & Opportunities in Balochistan for the Pakistani diaspora.

A webinar was hosted by BBoIT with the High Commission of Pakistan in South Africa for Mozambique and other Southern African Customs Union countries, including Botswana, Lesotho, Namibia, South Africa, and Swaziland to equip them about the on Investment Potentials & Opportunities in Balochistan. Dignitaries

from all these countries attended this webinar. This webinar was conducted with Japan International Cooperation Agency for the Investors in Japan. The Webinar was participated by all other BOI's. BBoIT participated in a webinar hosted by Federal BOI for Investors in China.

The Webinar with Australia was organized in collaboration with the High Commission of Pakistan in Canberra regarding the Investment Potentials & Opportunities in Balochistan for the Pakistani diaspora and other Australian Investors.

The Webinar with Saudi Arabia was organized with the High Commission of Pakistan in Jeddah. The participants included the MD of Chinese Port Holding Company and focused on the Gwadar and other industrial zones in the province.

Further Webinars are also currently in the pipeline, including with Oman, UAE, and a webinar with the Istanbul Chamber of Commerce about the Mining sector's potentials in Balochistan.

6. Investment Guide:

Balochistan has much potential for investment and market opportunities with raw material and cheap labor, but most of the potential areas are not discovered by the investors due to the lack of market research. Balochistan Board of investment & trade for investors' facilitation to gain future market opportunities has published "the first version of Investment Guide of Balochistan." The guide includes all the information regarding different sectors of Balochistan where investment could be made. For the facilitation of our International investors, this guide is translated into five different languages.

7. Internship Program:

BBoIT, in the role of human resources development, has a vision of equal employment opportunity and enhances young, energetic members' skills. For this purpose, BBoIT took the initiative to offer a competitively paid internship program for fresh graduates. The main objective was to provide practical experience and implement the box concept to generate new ideas for the organization's development. As the organization's main focus is to facilitate local and foreign investors, BBoIT in FY20 announces the internship program for fresh graduates and hires interns on paid internships.

8. Regional Offices:

To facilitate the investors in every possible way, BBoIT has taken steps towards economic prosperity by setting up its two fully operational regional offices in Islamabad and Karachi.

ARTICLE

INVESTMENT OPPORTUNITIES IN

BALOCHISTAN

Pakistan has four provinces, and Balochistan covers its 44% area. It is the 1st biggest province of this homeland, with "Quetta" being its biggest city and provincial capital. This province makes the Southwestern region of the country, and is home to just 5% of the state's population. It has attained a highly important position due to its geographic location, and business can be easily expanded here.

Positive outcome will be procured out by investing in Balochistan due to the following reasons:

A. Natural Resources:

- The province has an asset of profuse primal matter which is an excellent opportunity

for the progress of agriculture department, mainly the arc of orchard. The region can get a large amount of revenue by trading the goods.

- Balochistan, along the shoreline belt, has a tremendous capability for the expansion of prawn farming. The rich minerals and hydrocarbon deposits are the best sources of treasure, but the key lies in mineral exploration.

In September 2004, Former Federal Minister of Water and Power (Pakistan) Liaquat Ali Jatoi said, "God has blessed Pakistan with immense coal resources of more than 185.5 billion tones, and if half of these resources are exploited properly, it would be sufficient for generating 100,000 MW of electricity for 30 years."





B. Farming, livestock, Tourism and Handicrafts:

- **Farming and gardening the herbal resources** along with the availability of the vast lands can suffice very well for the growth of dairy and livestock sectors. It has raw matter, active labor, less cost, and industrial sectors having enough basic setup to help increase the business directly. The tourism industry of this area has new potential for the globe. the useful streams of

this region, the workers and experts when collaborated can give phenomenal culmination; and the beautiful handicrafts industry can be used for the local and international marketing and publicity.

C. CPEC and Trade:

- Balochistan has the world's greatest trade route, CPEC. Alongside, it is devoted to becoming the center of tourism. As there are chances

of growth in every field, likewise in housing and land income. This region is rich in minerals and proven reserves that need to be explored. The Increase in industries, crops, and accessibility of water will give significant development. Business society followed by,



CPEC which is a union of many development plans, can get unlimited profits.

- In February 2018, the Former Chief Minister of Balochistan Abdul Quddus Bizenjo said, "Balochistan was emerging an attractive place for local and foreign investment because of the China-Pakistan Economic Corridor (CPEC) project."
- This province has Reko Diq (copper and gold mine). It is the world's 5th most significant gold and copper deposit, which can alter this whole region's fate.

D. Ports and Fisheries:

- In the Southwest of Pakistan, Gwadar is situated. It has been changed into the greatest potential zones of South Asia for investment and jobs.

Gwadar port acts as the door to the leading marketplaces in South and Central Asia, and it is also controlling trade links among some important countries. The plan of fishermen housing will create a great trade.

- Federal Minister for Ports and Shipping, Mir Hasil Khan Bizenjo, said, "Balochistan with a 700 Km long coastal belt; holds all the potential to develop three more ports- besides the one at Gwadar".
- Port helps to access and explore the natural resources easily. It would create opportunities for the locals and help to add economy to the motherland. Many minerals are to be explored, and they are estimated to uplift Pakistan's economy- four times than the current.

- In 2018, Balochistan- Chief Minister Jam Kamal Khan said, "Incentives will be offered for attracting foreign investment in all sectors of the provincial economy to create jobs for youths."

- Hence, Balochistan has maximum investment opportunities in productive streams, which can boost the business and make copious profits for the trade.

Conclusively, it can lift Pakistan's economy to a great extent.



INVESTMENT

SCOPE & SECTORS

1 Mines & Minerals

As Balochistan is generally known for its mineral rich land; but the realm of interest for the financiers is which mineral is ample and where to quarry them from, respectively. To facilitate the investor, the investment guide contains all information regarding mines & minerals sectors. The quality and potential of each area having specific minerals, as well as, the business that can initiated in this sector.

MINERALS RESOURCES OF BALOCHISTAN			
S.No.	Metallic	Non-Metallic	Dimension Stones
1	Gold	Coal	Onyx
2	Copper	Sulphur	Marble
3	Lead & Zinc	Barite	Granite
4	Chromite	Gypsum	Oro-Marble
5	Antimony	Soap Stone	
6	Titanium	Calcite	
7	Manganese		
8	Aluminum		
9	Iron		

Business Investment opportunities in Mine & Minerals sectors are as follows:

- Copper Processing Unit
- Sulphur Chemical Packaging Plant
- Steel Mill
- Marble City / Cutting Factories
- Coal Washing Plants
- Cement Manufacturing Plant
- Coal and Gas based Power Plants
- Mineral Exploration and Extraction
- Minerals Processing Plant, etc.



2 Industrial Sector

Hub (Gadani, Winder and Quetta), allocates the small and large industries of Balochistan. Government has approved, two special economic zones for Balochistan which will facilitate the investors; to establish the industrial estate in the approved zone of Hub and Bostan Area. The establishment of SEZ's will also provide a different incentive to the investors to attract more local and foreign investors.

Incentives for SEZs:

- Gas, electricity and other utilities provided at zero-point of the Zones.
- Captive power generation permissible to Developers of the Zones.
- Investor friendly visa policy for Developers
- One-time custom duty exemption on plant & machinery
- Income tax for exemption for 5 years for Zone Enterprises

- One-time custom duty exemption on plant & machinery
- Income tax exemption for 10 years





3 Energy Sector

Balochistan has a lot of potential in energy sectors, in the field with various resources. It is one of the provinces which has the potential to produce renewable energy- through solar system, wind energy and tidal energy. The Chagai District in Balochistan, has good potential for wind power in the Nukundi area- near the Afghan/Iran Border, with wind speeds often 12.5% higher than average required for energy generation. Where, Sonmiani Beach and Kalamat are also good prospects of tidal energy in Balochistan. Government of Balochistan has set a specific budget to uplift the development of energy sector, through Public Private Partnership. The investment opportunities of energy sectors mentioned in investment guide are as follows:

- Solar PV Power Generation
- Concentrated Solar Power Generation
- Onshore Wind Power Plant.
- Small Hydel Power Generation
- Off Grid Power Generation
- Energy Parks

Where progress of various projects of energy sectors are:

- 25 Wind and Solar Power Plants are in feasibility stage.
- CSP and Solar parks are under establishment.
- HUBCO established a power plant of over 3000 MW in Hub
- 300 MW Power Plant is being established by Chinese Company in Gwadar.



4 Livestock Sector

Balochistan livestock sector contributes 20 percent of the overall province economy. 93% land of Balochistan is classified as Rangeland; which means the livestock is raised 100% organically and the meat from such breeds are the healthiest. The organic department of the province has a lot of potential to export to the Gulf Countries, Southeast Asian and Central Asian Countries. Balochistan is also known for home to 6 Agro-Ecological Zones. BBOIT Investment Guide also covers the various investment opportunities in the livestock sector:

- Processing and export of organic meat to the International Market
- By-products Industry in Balochistan
- Modern Slaughterhouses and Feed Factories
- Hides and Skin Processing
- Camel Milk and Meat Processing
- Wool Industry
- Milk and Dairy Products
- Commercial Broiler Production
- Farming of Goats/ Sheep, Deer, Ostrich, Turkey, Camel
- Sausage Industry



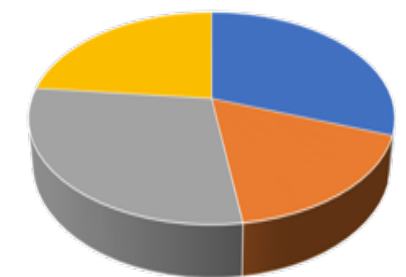
5 Agriculture Sector

Balochistan is known as the fruit basket of Pakistan; due to its quality of producing various tasty fruits and dry fruits. Different districts of Balochistan produce almost 130 varieties of Dates. Fruits which are produced in high quantity are Cherry, Grape, Peach & Apricot. In agriculture when it's about crops cultivation the Kacchi Canal has cultivation land of 72000 acres. The major crops cultivated in Balochistan are Wheat, Rice, Maize, Jawar, Bajra, Barley & Olive.

Investment Opportunities:

- Apple Treatment Plant
- Date Processing Plant
- Dried Onion Plants
- Cold Processing
- Cut Flower Production
- Apricot Oil Extraction Plant
- Fruit Packing House

Fruit Production



● Apricot ● Plum ● Grapes ● Pomegranates



6 Fisheries and Coastal Development

The 750 km coastline covers 8 main & 30 smaller landing sites. Marine fish of Balochistan Market captures 34% of Pakistan's total fisheries production. About 80% of the total fish catch from the Balochistan Coast is exported to the Middle East, South Asia, Central Asia and many other international destinations. Varieties of fish including Sea-cat fish, Hairtail fish, Indian Mackerel, Sardines, Small Croaker and Tuna.

Investment opportunities in fisheries and coastal development:

- Fish Processing
- Plants Fish Storage
- Warehousing and Logistics
- Upgradation of Boats
- Construction of Jetties Establishment of Training Institutes
- Development of Fish Hatchery
- Ship Breaking
- Hotels and Resorts near Coastal Areas



7 Tourism

Land of Balochistan has been naturally gifted by the blend of different breath-taking sceneries, like it has the world's 2nd largest Juniper Forest at Ziarat Valley. Archaeological sites of Balochistan like Mehargarh is from 7000BCE i.e. 3500 years older than even Indus Civilization, and the beautiful tourist destination like Moola Chottok at District Khuzdar of Balochistan, Hingol National Park, Hanna Lake and Quaid-e-Azam

Residency. Balochistan has also Coastal Tourist Destinations like Kund Malir Beach, Astola Island Makran Coastal Highway, Sapat Beach and Princess of Hope. Another, site of attraction for car racers, audience and tourists are the various roads of Gwadar, Rally of Jhal Magsi and Bolan Car Rally and Sibi Mela. BBoIT investment guide not only highlights the tourist destinations but also the investment opportunities for the investor in this growing sector of Balochistan like:

- Watersport's Equipment's
- Hotel Industry
- Motel and Restaurant's
- Transportation Management Companies
- Amusement Parks



OTHER

The Investment Guide also covers the necessary information required by the investor; Business incentives and initiatives which are provided by the Federal and Provincial Government to the investors, by establishing business at **Gwadar Free Trade Zone** and **Special Economic Zones** of Balochistan.

SPECIAL ECONOMIC ZONES



Special economic zones are geographically defined and delimited areas, which have been approved and notified for economic, industrial, and commercial activities, where investors can avail of special exemptions and incentives as envisaged in the applicable SEZ law. To boost the bilateral trade and industrial zone, the main goal of the CPEC, the Government of Pakistan has approved 13 SEZs in Pakistan in which nine zones are notified under the commitment between Pakistan Government and CPEC.

Special Economic Zones will lead the growth of various sectors like Tourism, mining, agriculture, and urban development.

Two Special Economic Zones in Balochistan Bostan Special Economic Zone:

The Bostan Special Economic Zone is one of the SEZs located in Balochistan over 1000 acres. It is situated at district Pishin bordered with Quetta (provided with



enough skilled labor), Qila Saifullah (famous livestock, fruits, and vegetables), Ziarat (famous for dry fruits, apples, and grapes), and Qila Abdullah (climate suitable for fruits and vegetables). The availability of different means of connectivity (Airport, seaport dry port, railways, and roads) makes this zone feasible for business activities and ensures the labor force's mobility to start operations.

The zone is situated at a distance of:

- 23 KM from Airport (Quetta)
- 713 KM from seaport (Karachi)
- 976 KM Gwadar
- 32 KM from the dry port (Quetta).

located near national highway N-50, which will connect the zone to other regions of Pakistan.

Hub Special Economic Zone:

The Hub Special Economic Zone is one of the SEZs located in Balochistan over 406 acres, with a total cost of Rs.4 billion.

FISCAL INCENTIVES FOR SEZS

For Developers:

One-time custom duties exemption on plant and machinery
Income Tax exemption for 5 years

For Zone Enterprises:

One-time custom duties exemption on plant and machinery
Income tax exemption for 10 years for units starting production by 30-06-2020 and 5 years for the units starting production thereafter.

General Incentives:

SEZs provide gas, electricity, and many other utilities at the zero point of the zone, accessible to everyone.

The developers in the zone area can also utilize the captive power generation incentive. Moreover, the following incentives cannot be withdrawn midway, and they cannot be modified to the disadvantage of an enterprise.

Establishment in SEZs has very transparent procedures in SEZ ACT.

Safe environment protection, building codes, and the labor force are available in the zone.

The provincial government also provides all types of security to the zone.

There is a judiciary available for the disputes in the zone; furthermore, there are very simplified rules for the procedures like one window operations.



BALUCHISTAN'S SUSTAINABLE DEVELOPMENT VIA SPECIAL ECONOMIC ZONES (SEZS) UNDER CPEC

Balochistan, because of its immense potential, is considered to be the 'El Dorado' of Pakistan. The largest province of Pakistan has all the necessary and optimum resources to make sustainable progress, and shine like a star in the galaxy of the developed regions of the world. However, the importance

of Balochistan and Gwadar has multiplied several times in the world after China's One Belt One Road (OBOR) initiative with the CPEC (China Pakistan Economic Corridor) as a flagship project of OBOR.

CPEC is bringing unprecedented opportunities, sustainable progress, and prosperity in almost every field and all the socio-economic aspects of life; especially in the least developed province of Balochistan. In terms of industrialization, Gwadar Port, Gwadar Free Economic Zone, and Special Economic zones (SEZs) are developed. These zones are fenced-in with a single administration and have separate custom areas for tax concessions and lower duty on imports or exports. The SEZs also offers immediate access to the High-Quality Infrastructure, uninterrupted power supply, clearly titled land, public facilities, support services and streamline regulatory enforcement.

Two Special Economic Zones at Hub and Bostan are being developed in Balochistan. Priority sectors of Bostan SEZ regarding agriculture also includes Fruit Processing, Agricultural Machinery, Halal Food Industry, Cold-Storages, Food-Processing, and Data-Processing Plants. For Green House, Farming/ Tunnel Farming, Vertical Farming, Rooftop Farming; the land also offers charming opportunities, amenities, and incentives under CPEC with its special regulations and laws in its Special Economic Zones for the latest, experimental, emerging, and existential agricultural technologies in the world.

Further, concerning agriculture, globally half of the world's population lives in arid and semi-arid regions like Balochistan. This

region alone has eight different ecological zones and five agro-ecological zones with the huge biodiversity of 130 varieties of dates alone. These zones include Tropical, Sub-tropical, Temperate, Cold, and Very Cold.

The agriculture-related skilled workforce is already available in the province. Concerning the access of water for agricultural use; myriad projects have just been completed for the dams, canals, rain-water storage, and other traditional methods. Kacchi Canal has bought 72,000 acres of land under cultivation. While, the Mirani Dam irrigates around 50,000 acres of land on the Dasht River, 50 kilometers west of Turbat in the Makran Division. It also provides dependable irrigation supplies for the development of agriculture and adds more than 35,000 km² of arable land.

From the tourism perspective, Balochistan has a coastal belt stretching over 700 km offering scenic views to the tourists. Now, the government is turning beaches into the Tourist Spots, and the current government is working on a comprehensive policy for developing tourist spots along the coastal belt. Chief Minister of Balochistan Jam Kamal, presided a meeting of the Balochistan Coastal Development Authority (BCDA) in the provincial capital. Already myriad projects have been inaugurated in this regard which is being constructed preferentially. Pasni, Jiwani, KundMalir, and Haft Talar or Astola Island in the Arabian Sea - are the spots that have immense tourism potential.

The operational Gwadar Port and ready infrastructure under CPEC; the province offers a wide range of tourism for the tourists in the province. Marine tourism,

ecotourism, religious tourism, and wildlife tourism are the attractions that the local and international tourists crave for. The food cuisines like Sajji, Abgoosht, Landhi Rosh, Khaddi Kabab Kaak, and Dumpukht are mouth-watering and unique in its own for food-lover. Cultural event and Jumble of artifacts from the various cultures and tribes also has no parallel.

With China Pakistan Economic Corridor, linking China and Pakistan with the rest of the world, the tourists get a chance to enjoy the beautiful and charming ride from China to Pakistan, and towards the rest of the world via the communication and road infrastructure built under CPEC. China already attracts more than 60 million tourists- The Great Wall of China, The Fiver Sacred Mountain, The Shaolin Temple, The Huangguoushu Waterfall, Forbidden City, The Three Gorges Dam, and other natural, cultural and historic important sites are China's main attraction for the tourists.

The Priority Sectors of Hub SEZ are metal processing, mineral and steel grinding apart from others. Although, from local and international investments in the copper and gold mines of Balochistan; the government in the Special Economic Zones of Balochistan under CPEC is offering various incentives to invest in the manufacturing industry.

Apart from exporting raw forms of minerals and metals; the government of Balochistan is intended to utilize those raw-form minerals in the manufacturing industry by making high-tech, value-added goods in the SEZs of the province. Various utilization of the raw form of minerals attract the investors to utilize Balochistan's minerals in making value-added

goods and the economy more inclusive by utilizing the Human Resource Potential of Balochistan in the manufacturing industry. The development of new materials from the sourced minerals is one such usage.

For instance, Nanotechnology is offering myriad opportunities. Composites are finding applications in many industries, particularly in the areas of defense, electronics, engineering, transport, energy and sport. Setting up industries in metallurgy at the SEZ of Balochistan, advanced studies in new materials in various universities; centers for the development of polymeric and photonic materials; and establishment of the geo-data and geo-mapping centers; are some factors the government is looking forward for investors.

Balochistan has a strong mineral base compared to many developing countries. The Chemical Process Industry is also crucial for the industrial development. Most of the chemical industry in Pakistan, is still in the initial stages of development. For the establishment of a fully integrated chemical industry in Pakistan, a naphtha cracker must be set up in the country. This facility is critically important for the indigenous manufacturing of a large number of chemicals and pharmaceuticals. Another industry that is alone enough to make Balochistan's economic growth optimally inclusive is that of the Mobile Phone Manufacturing Industry. Federal Cabinet already has approved the First Ever Mobile Device Manufacturing Policy- under a summary moved by the Ministry of Industries and Production. The policy has been prepared by the Engineering Development Board (EDB), a technoeconomic arm of the Ministry of Industries

and Production (MoIP), through extensive consultation with the relevant public and private sector stakeholders. The Economic Coordination Committee (ECC), in its previous meeting, has approved the Mobile Device Manufacturing Policy which has been further ratified in the meeting of the Federal Cabinet.

SEZs under CPEC in Balochistan, can begin with Mobile Phones assembly leading to manufacturing. It is also indispensable for Pakistan to build local smartphone manufacturing capability as it increases the foreign direct investment, foreign exchange savings on smartphone imports, earning foreign exchange by export-focused local smartphone manufacturing, and creating employment opportunities for our people while promoting the growth of related support industries within the country like packaging material and smartphone accessories, etc. With increasing local and international demand of Smart Phones, SEZs in Balochistan for mobile manufacturing can give the competitive advantage of labor cost, it can develop into a major industry capable to generate an export surplus to sell its brand of "Made in Pakistan" in the international market. This implies if the export of the textile sector would cross the \$12 billion benchmark within the next 810 years, then the cell phone industry can contribute \$500 million to \$1 billion in the export of engineering goods.

Like other sectors, Balochistan has a huge potential for solar and wind energy generation. Solar is abundantly available in Balochistan and the sun rays are very high with radiation of 5.9-6.2 kWh/sqm/day, augmented by the average daily global insulation ranging from 19-20

million joules/m² with sunshine duration 8-8.5 hours. Apart from solar, the high-speed wind in certain parts of the province can produce wind energy. Winder, Omara, Jiwani, Dalbandin, Nokundi, and Taftan are hailed as potential wind corridors.

In conclusion, the model of the creation of SEZ is a very productive and time-tested system that can pave a way towards sustainable development in the world. China itself, has been successful in taking 800 million people out of poverty by following the same model.

About 50 years ago around 1970, China was a poor and largely low-income nation with at least 30% of its population living in poverty; but that all started to change in 1978 when China launched major economic reforms. In 1980, China created four special economic zones (SEZs): *Xiamen, Shenzhen, Zhuhai, and Shantou.*

These SEZs were established to encourage Foreign Direct Investment (FDI) and Venture Capital; and when the economy opened up to the outside world, companies flooded into China to build factories and take advantage of the cheap labor and SEZ special relaxed laws. The economic growth boomed the following decade with an average of 10% a year.

Apart from that, some thirty years ago Shenzhen was just a fishing village. Today, because of that SEZ in the city, the GDP of Chinese City Shenzhen alone is almost equal to Sweden. It makes 90% of the world's electronics; and it is known as the world's factory- iPhones, Drones, TV, and toys are all made in that SEZ. Shenzhen has a vast electronic market; selling circuit boards, LEDs, microchips and much more. It is also the home of telecom firms like Huawei, ZTE and others. Shenzhen is now one of China's

largest and wealthiest cities and it has the highest property prices in China and the highest per capita GDP.

In order to maintain sustainable development, Balochistan Board of Investment & Trade, being an ambassador of change for the economy of Balochistan by playing a vital role in facilitation for the investors around the globe. Empowering them with the modest solvents like One Window Operation.



GWADAR

FREE TRADE ZONE

To attract more investment and development projections, The Government has approved First Free Trade Zone of Pakistan at Gwadar. As **Gwadar is the "Heart of CPEC"** the establishment of Free Trade Zone gained industrial development. The spot of Free Trade Area includes a manufacturing zones, logistic hubs, warehouses and display centers as well as directly and indirectly will produce jobs for 40,000 people.

Incentives of Gwadar Free Trade Zone:

- National Development Council (NDC), introduce new tax concessions for Gwadar Free Trade Zone by exempting sales tax and federal excise duty on all items, either for import or export.
- Tax exemptions of 23 years with the effect from July 2016

for businesses established on different commercial and business-related activities.

The development and construction plan with preferential policies for Gwadar Free Trade Zone has three stages:

Stage I: Focus on providing needed living infrastructure.

Stage II: Focus on functional infrastructure of The Port City.

Stage III: To build Gwadar into a modern and intelligent port of international standards. These stages with results will be delivered in 2025, 2035 and 2050 respectively.

The Finance Act, 2020

The following proposals are included in Finance Act, 2020

In order to support Gwadar Free Trade Zone:

Forty years' zero-rating for construction and operation on terminals and free zone area includes Gwadar International Terminal Limited and Gwadar Marine Services Limited and their contractors and subcontractors.

- Forty years' zero-rating on import of ship bunker oils by concession holders at Gwadar port.

- 23 years' zero-rating on import businesses in Gwadar free zone area which includes packaging, distribution, stuffing and de-stuffing, CFS, container yard, warehousing including cool and cold rooms, transshipment, labelling, light end assembly and re-assembly, imports and exports/ value added exports, value added imports and other similar or related businesses activities.

ARTICLE

The most common speculation about Balochistan- it is considered to be one of the most barren provinces of Pakistan, despite being the largest. However, amidst that deserted land lie some of the most beautiful and exquisite locations which can simply take anyone's breath away. It is located to the south-west of Pakistan along the Afghan and Iranian borders.

Balochistan is famous for its mountainous terrains, hill tops, mountain passes, fields of natural resources and various other

minerals, historical sites, as well as, its coastal belts. It also borders the Middle East, as well as Southwest, South and Central Asia- providing the shortest sea port routes to and from there. The biggest city of Balochistan is Quetta. Generally, the climate there reaches both extremes in summers and winters, extremely hot and extremely cold. Despite the weather, some places in Balochistan are worth seeing.

In the biggest city Quetta, lies the most visited lakes of Balochistan i.e. the Hanna Lake situated in Urak

Valley. It is an easily accessible lake with mountains on all its sides which is an absolutely aesthetic view for all friends of Earth. It also has a restaurant where people can enjoy both the food and view. On the eastern side of this lake is the Hayat Durrani Water Sports Academy where various water sports are taught. In the Quetta district, there is a hiking trail as well which leads to the sleeping beauty

mountain (mountain shaped as a sleeping woman), and in Wali Tangi rests a natural rock formation that resembles a King Kong. Away from Quetta is the city of Turbat located on the bank of Kech River, where the obscure fort of Sassi Punnu lies. As stories tell, this fort is in the name of two lovers, Sassi and Mir Punhun Khan; where the prince was separated from his wife who was ready to face anything to get him back.

Another famous place is the city of Ziarat. It is a major attraction

for tourists and is famous for having the Juniper Trees along with the Ziarat residency which holds historic significance since it is a national monument, and in prior history was Jinnah's lodging.

Another highly visited attraction is the Hingol National Park, located in Lasbela District which is a home to countless species of mammals, reptiles, amphibians and birds. Apart from the wildlife attraction, while routing the Makran Coastal Highway are the Balochistan Sphinx and the Princess of Hope looking

beyond the horizon which has been worked upon by the sea breeze, advancing from the Arabian Sea. These are natural rock formations which the tourists find lofty and majestic. Along with these lie the Hingol Mud Volcanoes which tend to be active and eruptive.

While visiting the coastal belts of Balochistan, comes Gwadar, which is a port city on the shores of the Arabian Sea. It is also known to be 'The Fishing Heaven of Pakistan' and is famous for the port located there which is the hub for international trade. There are other numerous historical places in Gwadar such as the Omani Forts which the visitors were not allowed to go, until very recently. Nevertheless, the view is absolutely eye catching and can easily knock one's socks off.

Next in the line is Mola Chotok ravine situated in Khuzdar; it counts amongst the most visited places in Balochistan, and is well known for its scenic beauty. There, the Chotok Waterfall cataracts in large blue pools of water and is surrounded by tall cliffs. Furthermore, a lake recently has been discovered in Khuzdar which is shaped as a heart.

These are just a few of the many alluring sights in Balochistan. It would not be wrong to call Pakistan and its provinces a landmark of beauty. It has been visited by our famous national singers, actors, bloggers and vloggers such as Irfan Junejo, Shahveer Jafry, Ayesha Omar, Natasha Baig and international tourists such as Eva and Rosie Gabrielle. Balochistan is a province full of beauty. Therefore, explore it before it is too late and do not let the presumed mindset of a "Barren and Rugged Balochistan" stymie you in doing so.

THE CHARISMA OF BALOCHISTAN





ISMAIL SUTTAR

Mr. Ismail Suttar is a renowned industrialist & owner of Hub Salt Refinery with an experience of more than 35 years, Representator of Lasbela Chamber of Commerce & Industries. He served as Vice President of FPCCI & Chairman Technomic Council of Employees Federation of Pakistan.

Q Tell us about the implementation and impact of steps that have been taken by the Government to sustain the provincial economy during Covid-19?

Over all the GOB has managed the COVID-19 very well like all other provinces in the country. The role of Lasbela chamber of commerce had been commendable in first of all educating the industry department on understanding what are industries and how do they function and then saving the industries from the extortion spree of the district government who were all out to mint money in the garb of SOP's and what industries are allowed to work and which ones are forbidden. At the same time spending in millions strengthening the capacity of the local government in fighting war against COVID by providing the entire setup to organize an isolation center at Hub then pay salaries to the staff for not being able to work during the COVID period and then also providing ration bags to the area people who do not belong to the documented and formal class of workers hence had to make their ends meet through donations and charity.

Q What steps has the government taken to develop the special economic zones that have been approved in Hub and Boston?

In Bostan I think some development work has taken place but at Hub it is yet to be even started in fact there is no company formation decided as yet which is the first step towards SEZ formation. Please try to understand there is a purpose behind the SEZ's as these are part and parcel of the CPEC projects hence all the SEZ's

in the country will be operated under the same formula where the crux of the matter is that it will be led by the private sector like it is operational in other parts of the country. The SEZ is an opportunity which Balochistan can either Grab or Scrap but this opportunity will never come back again. In the first place the SEZ of Bostan was not needed at all initially as the businesses would always want to establish their factories near to the port so Hub should have been the first one and then the second one at Gaddani the third one at Winder then Uthal and then a few on the Gawader Coastel belt and then at Bostan but since we have already started with Bostan for reasons best known to the people who approved this will not be utilized like it should have been utilized.

Since Hub is just next to Karachi I was of the wishful opinion that if we could have established the Hub SEZ on war footings we would have been able to grab a lot of existing Karachi industrialists to setup their factories at Hub due to negligible distance and complete infrastructure available at one tenth of the price of Karachi.

Q Being an industrial expert did the establishment of SEZs and incentives given to that zones will help to uplift the industry sector of Balochistan?

It will have no attraction at Bostan but as soon as the Hub SEZ starts operating it will act as a launching pad IN SHAH ALLAH. There are so many good ideas to promote local industries and local people through these initiatives.

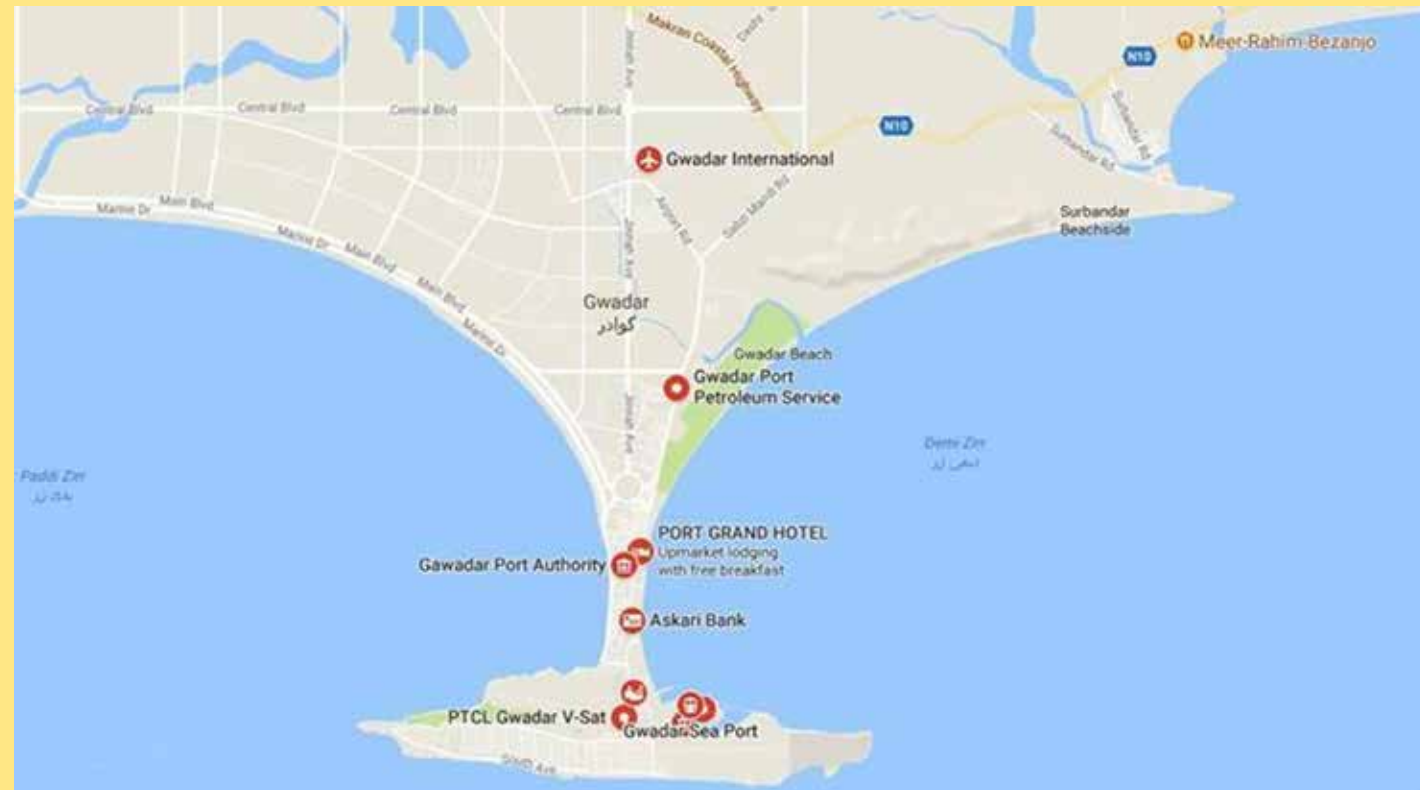
If Pakistan needs to grow it will have to grow through industrialization and whenever this happens it will start from

Balochistan as we are the ones who have abundant natural resources in the shape of minerals which needs to be converted into valuable chemicals thus employing hundreds of thousands of people and even giving a good opportunity to the white collar job market as engineers and marketing people would be required in abundance.

At HUB we initiated the marble city which was solely the idea of Lasbela chamber and then this was not to be stopped here we had in the vision pipe line ideas for a steel city a date city and a fish city exactly like marble city and the cost of developing the marble city was totally borne by the LIEDA resources and not a single penny was taken from the provincial or federal governments but since LIEDA became redundant and the appointment of MD was with malafied intentions things started going bad due to mass corruption at LIEDA which we do not want to happen to the SEZ's as if that is not operated with the code of good governance we will not be able to achieve anything rather the funds allocated for hub SEZ would go to waste. Please also remember hub SEZ is the brainchild of Lasbela chamber of Commerce as we have been advocating for this SEZ for the past two decades.

Q As a CEO of Hubsalt, what did you think Government initiative is uplifting the businesses of the Province?

we feel that there are many important areas where we need to provide services to the industrial community and to attract them towards Balochistan and to do all this we need to strengthen the BBOI by providing a ONE WINDOW FACILITATION center through the BBOI where the investors do not



need to run from pillar to post in fact one resource should be enough to handle all the queries and sort out all the problems being faced by the investors be it allocation of land or getting permissions from any other departments. The government of Balochistan should talk to the federal government and get the due share of Gas for the industries both for the SEZ as well as the existing industries. The SSGC has been acting very negatively towards the industries of Balochistan in the past three months we have hardly seen two consecutive days with proper required gas pressure for the industrial consumers and the MD when being asked for a time slot for the meeting tries to shy away which speaks of the evil mindset against Balochistan.

Q Which sector of Balochistan has more potential for investors?

Mines and Minerals 80% and fisheries 10% and Tourism 10%

besides these there are many other areas like corporate farming etc which needs proper studies. Minerals are one of the key areas which will transform the entire country and its export basket will be overdosed in a short span of time by converting these valuable minerals to chemicals.

Q What were the initiatives by the Balochistan Government to promote local industries and investment?

Nothing tangible as yet but the formation of BBOI and if that performs we can IN SHAH ALLAH see a positive change in the province. There are a lot of revenue generating opportunities in the minerals sector of Balochistan where both the quality as well as the quantity of minerals are good enough to keep Pakistan thriving for the next couple of hundred years if this can be managed well by the private sector with the able support from the GOB.

Q What initiative you think will help to promote local industries and investment in Balochistan?

The feeling that the government is with us is what is missing as Sindh and the federal government do not seem to understand the importance of Balochistan two examples would be enough to explain the situation the private sector is passing through one is the water sharing formula from the Hub Dam which was decided way back in the early 80's with 66 and 33 percent for Sind and Balochistan at that time the population of Lasbela was hardly 300000 as of today the population of Lasbela is over one million with industries shooting up from 10 at that time to over 400 now but the sharing formula of water from Hub dam remains the same which is totally insane and needs to be taken up from the highest offices of the Balochistan government.

The second issue is of the gas production as well as consumption

where the share of Balochistan in production is over 20% and the consumption is hardly 6% but still the industries have to remain shut due to non-availability of proper gas pressure and the feeling of the private sector is that we are left alone with no one at the government to fight our case.

Q Balochistan Government is practicing E-governance how you think it will be beneficial for the uplift and a better projection of Balochistan?

This is a good step and will be a good start for adhering to good governance as I can very well understand the issues and capacities of our government offices across the province and through the implementation of E governance the old school will be sifted out and the new comers who are competent will get a chance to work towards this positive change. I only wish that this is a success.

Q What should the government take initiatives for young entrepreneurs or local investors in terms of financing?

Young entrepreneurs can very easily start their own mining or minerals up gradation industries with a little encouragement they should be able to do wonders for themselves as well as play an important role in the development of SME's. The government should make it possible for them to have access to cheap finances which is the main hurdle with the young entrepreneurs. The government should also provide them access to information with providing them with case studies and identify projects for them with feasibility studies for low capital inductive

factories. We are blessed that now we have the BBOI which I am sure will now take care of all such projects for our SME's which are always the engine of growth in every economy.

Q Do you think that the government is utilizing the technical skills of youth for the progress in different sectors to elevate the economy of Balochistan?

Government is trying its best but the problem is again these training needs are always to be demanded by the private sector which should be sending their needs to the government which in return should design training modules according to the market needs. As of now there are a lot of things which needs to be done for this purpose and I am sure the BBOI will work on this IN SHAH ALLAH

Q What message you would like to give to foreign Investors and Stakeholders to explore these opportunities?

Well Pakistan is the destination for the future of world focus when it comes to investments. In Pakistan Balochistan is the main area where the opportunity lies specially in the minerals sector where there is a big hope as well as scope for Rapid Industrialization of war footings.

Balochistan is rich in mineral wealth and has almost zero processing facilities for various minerals to convert these into valuable chemicals and the foreign investors either directly or through JV's with local companies can avail this golden opportunity. The Employers federation of Pakistan has started developing processes and believes that Balochistan has a lot of potential in the minerals



market and through the export of value added minerals we can increase the GDP of the country to considerable levels and to achieve all this a special cell has been formed at the EFP to work on the upgradation of the raw minerals Their first task is to upgrade low concentration Fluorspar to acid grade which is widely used in acid making industries, glass and ceramic industries. Not only this, the metallurgical grade is widely used in iron and steel industry. Secondly, EFP is also working on Chromite which is widely used in metallurgical, refractories and chemical industries. Chromite is the only source of chromium metal which is used to produce Ferrochrome that is later used in the manufacturing of stainless steel.

This initiative will not only contribute to greater GDP but will also act as a starting point to develop more industries in Pakistan especially SMEs that will not only create more employment opportunities but also reduce the burden on our imports and hence lead to a more economically flourished Pakistan.

Therefore I feel the foreign investors should join hands with the Employers Federation of Pakistan and avail the various opportunities available for their own profits as well as to develop the chemicals industries of Pakistan which promises excellent returns with tremendous growth opportunities.

INFOGRAPHICS

NAYA PAKISTAN HOUSING SCHEME

OVERVIEW

Pakistan faces an acute shortage of housing units similar to most developing countries. It is estimated that annual demand of the housing units in Pakistan is approximately 700,000 a year whereas only half of that demand is met. In line with this Honorable Prime Minister Mr. Imran Khan has unveiled his government's flagship project Naya Pakistan Housing Project – ensuring the provision of five million housing units in the next five years. Five million housing unit are further categories to Rural and Urban areas like:

- 2 million in Urban Centers
- 1 million in Peri-Urban Areas
- 1 million in Rural Areas

INCENTIVES OF NAYA PAKISTAN HOUSING SCHEME

NAPHDA will provide following incentives / facilitation:

1. The government had approved a subsidy of Rs30 billion, for the Naya Pakistan Housing Project (NPHP)
2. People who will borrow from the bank to construct their homes will be given a subsidized interest rate. The interest rate of 5 Marla houses will be 5% and for 10 Marla houses it will be 7%.
3. State Bank of Pakistan (SBP) and all other banks, had asked them to set aside five per cent of their portfolio for the construction industry (Rs330 billion)
4. Facilitation in approvals and NOCs
5. Coordination with respective Governments- for provision of road, electricity, water and sanitation infrastructure to the project site
6. Arrange the end buyers and mortgage facility from the banks for 20 % low income group segment
7. 90% tax rebate on low cost housing.



CHAMBERS IN BALOCHISTAN

CHAMBER OF COMMERCE AND INDUSTRY BALOCHISTAN:

The Chamber of Commerce and Industry, Quetta – Balochistan, was established in the year 1972. The establishment of Chamber of Commerce and Industry help the local as well as national and international business community to expand their business and provide a role intermediary between business community and Government, Semi Government and Private Institutions to sort out the various issues, which arise for the continuity of Business at specific region etc. Chamber of Commerce for the facilitation of local business Community expand its facility to some of the main cities of Balochistan like:

- Chaman Chamber of Commerce & Industry
- Pishin Chamber of Commerce & Industry
- Loralai Chamber of Commerce & Industry
- Makran Chamber of Commerce & Industry
- Zhob Chamber of Commerce & Industry

SMEDA:

SMEDA- was established in October, 1998 to take on the challenge of developing Small & Medium Enterprises (SMEs) in Pakistan. With a futuristic approach and professional management structure it had its focus on providing an enabling environment and business development services to small and medium enterprises. SMEDA is not only an SME policy-advisory body for the government of Pakistan; but also facilitates other stakeholders in addressing their SME development agendas.



SUCCESS STORIES

FEATURING:

MRDL A CHINESE COMPANY

**Story:
X-change of a Shepherd Boy**

It was a day in November, 2002- when the 25-year-old shovanac (Balochistan local language for shepherd) Muhammad Qadir dropped his wooden stick, and prepared to tread several hundred miles rugged roads to go to a place, called 'Saindak Copper-Gold Project'. He turned around to see the slowly moving goats. He also caught a glimpse of his mother, standing in front of the hillside shabby house, and waving farewell to him. With the bag packed by his mother on his back, he started a journey in biting wind without hesitation. All along his simple life, he had never thought what was to expect ahead of him.

“ MRDL has been working with technical expertise for the past 17 years to extract natural resources from Saindak and during this time, hundreds of Pakistanis had been provided employment; while nearby areas had been provided electricity, education, water and health facilities.

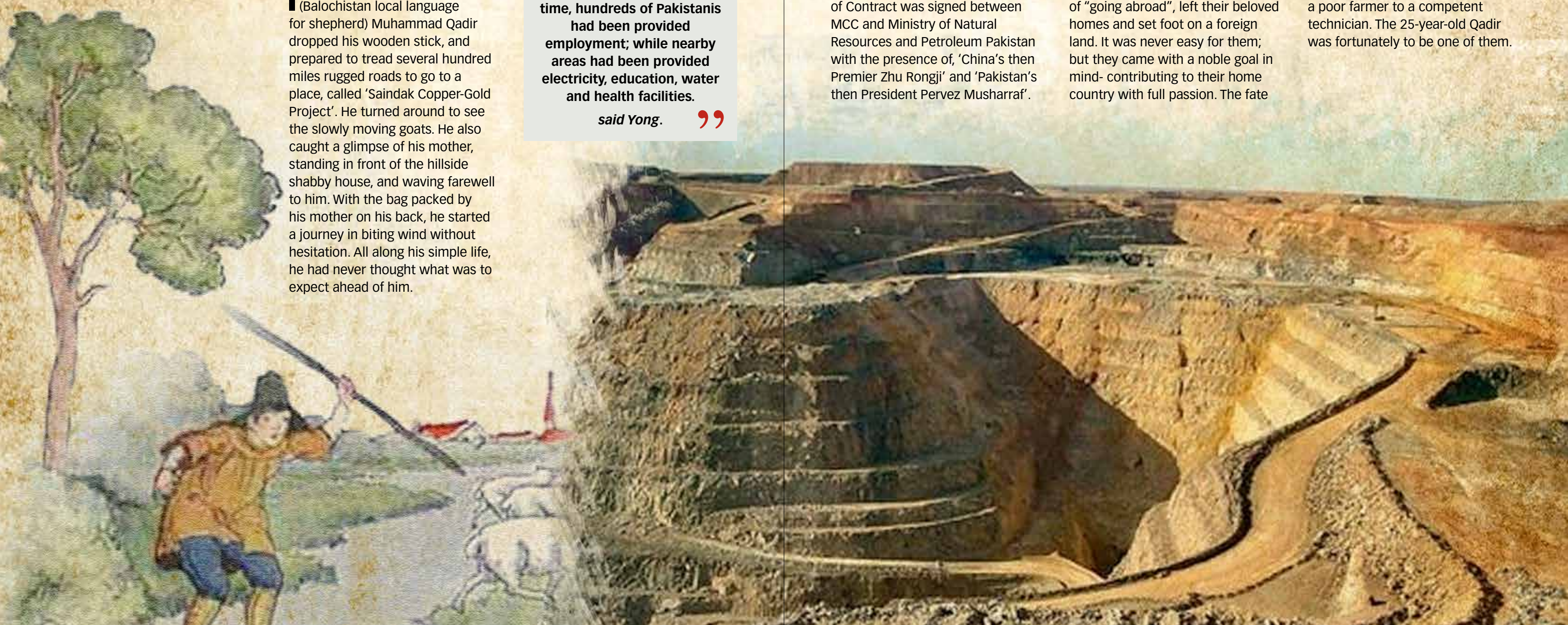
said Yong. ”

Saindak Project is located in the deep goby of the northwestern of Balochistan province, Pakistan. It is a copper-gold project operated by MCC, and the very first nonferrous project of Pakistan. In November 2002, the Framework of Principles of Contract was signed between MCC and Ministry of Natural Resources and Petroleum Pakistan with the presence of, 'China's then Premier Zhu Rongji' and 'Pakistan's then President Pervez Musharraf'.

That was the moment; when, a grand scroll of undertakings by foreigners unfolded.

Even since, hundreds of MCC members have actively responded to the call of the national strategy of "going abroad", left their beloved homes and set foot on a foreign land. It was never easy for them; but they came with a noble goal in mind- contributing to their home country with full passion. The fate

of over one thousand Pakistani people has been changed ever since for a better way and became different for this initiative. Those who were attracted by the fame of Saindak Project have either fulfilled their purpose of life or grown from a poor farmer to a competent technician. The 25-year-old Qadir was fortunately to be one of them.



How a shepherd boy met technology?

"I was good at nothing then. I could barely read, let alone work on technical post." Looking back, it was still marvelous to Qadir.

Qadir was assigned to maintenance work for dumpers when he joined the project. He was expectedly stunned; when he for the first time saw the mega monster, which was even higher than dozens of goat stockpiling. At the brim of desperation, a Chinese technician like an angel came to him. He led him in the ocean of knowledge, telling him the specification of equipment, the variety of spare parts, and basic operational procedures. Additionally, he put him in the training program arranged by the project to receive systematic training on technology and skills. It's like a new world unveiled for Qadir who hadn't been enrolled by any school. It never occurred to Qadir that he

would have been so involved just to learn from his Chinese teacher. While, his teacher was repairing machineries, he helped to pass tools or look for spare parts; and here he had the chance to practice and learn. Qadir even quit his vacation twice in the first year to spend every minute with his teacher at Saindak. Not seeing him for a year, Qadir's mother was too worried to think that something bad might have happened to her son. She travelled miles away to see Qadir. The moment when she saw him wearing clean uniform concentrated on fixing machinery with his teacher, she got fanatical and even sobbed.

"She was proud of me. She was grateful for my teacher and our company. My family was in farming for centuries, and I am the first in my entire family to work for a modern company". Reminiscing, Qadir was glowing with a sense of pride.

At the skill exam, organized by the project in the following year, Qadir passed with full credit. He cried with joy like a child after he presented his full mark record to his teacher.

Selfless giving and hard-won gain, at some point, gives people power to forge ahead.

Always be grateful and serve as a foundation stone for the development of the company.

Years of dedication and hardworking had helped to make Qadir grow quickly. He was theoretically mature, and his maintenance skill was praised by the Chinese technicians. His outstanding performance played a vital role for Qadir to be awarded, the 'Advanced Worker' for the year of 2005 and 2006. He firmly believed in the Chinese proverb: "Where there is a will, there is a way". And he was ready to share it

with the other Pakistani employees, asking them to think, try and learn from Chinese mentors. Qadir always told his colleagues that they should be thankful for Chinese teachers' generous help. In 2008, he was promoted to Pakistani foreman of maintenance squad and team leader of the Pakistani training program. He put down "beloved friends from China" on the wall of training room, constantly reminded Pakistani employees to cherish the opportunities to improve skills, develop the company and build the hometown. Qadir was literally doing what he told the others. During his career, together with the Pakistani team and Chinese technicians, he cracked hard nuts; innovated the automatic protection device for anti-fraying of engine and integrated automatic stone removing device. Such devices had solved problems that dumper truck engines are easily worn out under hot weather and tires are fraying because of scattered stones lying

at the loading site. The innovations had saved about 3 million yuan annually for the project.

With Chinese leading the way, the Pakistanis follow up to act as the bridge of PakChina friendship.

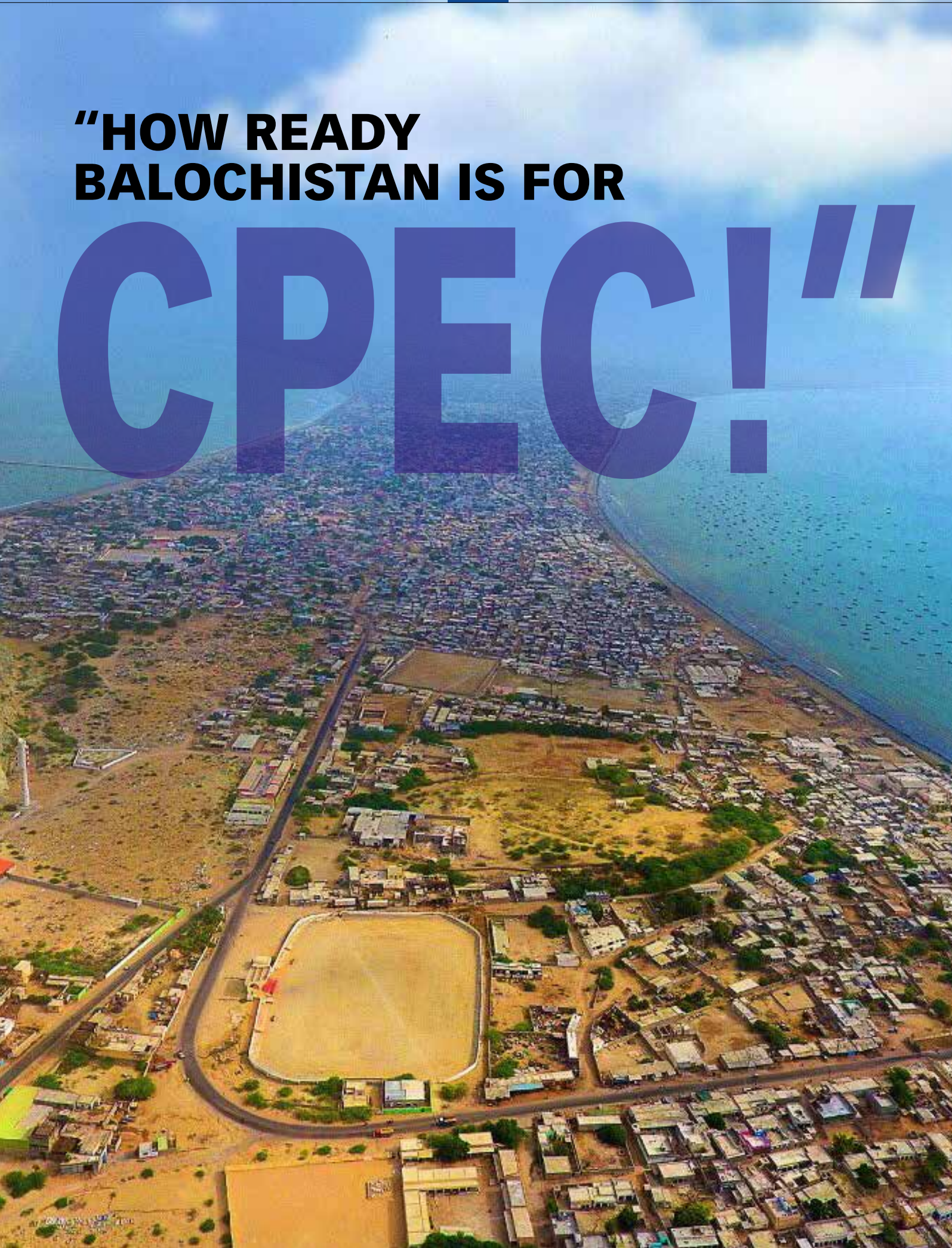
Pakistanis are called "ironed brothers" by the Chinese, a true example of how profound the Pak-China friendship is. The friendship between the two countries is the expression and accumulation of the individual affection. Over a decade of development of the Saindak Project, the Chinese and Pakistani employees have kept the company motto in mind: "Solidarity, Integrity, Discipline, Efficiency and Innovation", transforming personal love into the Pak-China friendship like streams and rivers flow to join the ocean. One year in a cold winter, a Chinese sacrificed his vacation to stay on his post; but his bedridden mother could not wait for his

return and passed away. Out of the regret and grief, the said Chinese employee locked himself inside his room, and lost his appetite. Qadir immediately went to his room, sitting under the window, comforting him with fluent Chinese mixed with English. He stayed there for a whole night amidst the freezing cold weather. Qadir was relieved and left weary-looking until he saw this Chinese colleague opened the door and stepped outside. This is exactly love of brothers.

There are many unknown Chinese and Pakistani employees like Qadir, who devote themselves and live true to their values along with the growth of the project. They have been transformed through hard work. The endless desert on which Saindak sprout out, is by any means adorned with hopes for any new comers to embrace a new life.



"HOW READY BALOCHISTAN IS FOR CPEC!"



Balochistan is every investor's dream. The true economic potential of Balochistan lies in its natural resources and strategic location. Sharing international borders with Iran and Afghanistan, Balochistan has a 770 km coastline along its southern borders right on the Strait of Hormuz's mouth, the world's most important oil chokepoint. Similarly, Balochistan is home to the world's largest deep-sea port, the world's largest wind corridor, highest solar potential in the region, abundance and variety of minerals, fruits, livestock, and several scenic spots. These potentials give Balochistan a unique opportunity to move the province from the periphery to the core of economic development in the region.



Realizing this potential, the coruscating prolific land of Balochistan has all eyes freeze on its future, as it is not only important for the development of a single province or country, but the entire region of Asia and west combined. The global One-Belt One-Road (OBOR) strategy cannot progress without involving the region of Balochistan. This is being done by the province's involvement in China Pakistan Economic Corridor (CPEC) which will translate into inevitable mega-development on its landscape through transport infrastructure, including roads, airports and seaports, energy economy, the information technology sector, and most importantly, the development of Gwadar port. Once developed, the port would be a game-changer for the province and ultimately for Pakistan. It is envisioned that Gwadar, a locale of Balochistan known to be the heart of CPEC, would be transformed into an economic hub and will subsequently contribute towards the development of the whole region. The coastal city will play the role of a channel for China's access to the Arabian Sea. The northwestern Chinese city of Kashgar in the Xinjiang autonomous region will be connected to Gwadar port through a 3,000 kilometres network of roads and railways. In short, Gwadar will be the epicenter of this new economic episode for the world.



To support the incoming investment, the Government of Balochistan has offered several initiatives as part of its investment regimes. Gwadar has been declared a large area as a Free Trade Zone with multiple operational and financial incentives. Moreover, two Special Economic Zones (SEZ) have also been approved in Balochistan in Hub and Bostan. The Bostan SEZ lies on the crossroads of the trade routes passing through Balochistan, including the western corridor under CPEC and Afghanistan's trade route as per the Afghanistan-Pakistan Transit Trade Agreement. The HUB SEZ lies near the coastal belt of Balochistan, near the already established economic capital of Pakistan, Karachi.



Indisputably, with greater opportunities come greater responsibilities. Many propagandists argue that Balochistan, the most deprived province of Pakistan, is still not ready for a megaproject, CPEC. It is believed by many that people and Balochistan province itself are yet not ready to embrace and knob a big social and economic change. Questions are being raised on the reliability and aptitude of the Balochistan government and organizations allied with a government that is burning the midnight oil for doing this game-changer mega project, that worth \$ 87 billion, to come true. It is the need of the hour to answer all those assertions that are slandering the sincere combined efforts of the Balochistan government and affiliated organizations that are assiduously thriving for the bright future of Balochistan, its locals, and for Pakistan.

To achieve these goals and for the smooth flow of work completion and professional assistance, the Balochistan

government needed a separate proficient working body to have enough potential to deal with all investment-related matters. In these tough times, the Balochistan board of investment and trade (BBoIT) rouse up to this task with a courteous plan for expanded investments while being confident about creating a positive investor sentiment.

With clear and focused objectives, the provincial government's commitment is evident from the fact that the Chief Minister of Balochistan Jam Kamal Alyani is directly supervising the board's operations as its Chairman. BBoIT is pushing ahead with investment procedures by slashing the red tape and working to bridge the gap between federal and provincial administrations to complete project timelines with an official response time of 10 days for all investment-related matters within the Government. Further, being a trendsetter for other provinces, this central organization

has set up an Islamabad office with offices in Karachi and Gwadar under works to encourage its nearby public and worldwide business community to invest their resources into Balochistan. Notified as the focal agency for all Investment related matters in the province and with such innovative initiatives, BBoIT is presently progressing at a reactant rate, conquering mountains by spearheading through the tasks of promoting the investment potentials and opportunities of the region, as well as ensuring a conducive environment for all investors.

BBoIT has also established an Ease of Doing Business cell to bring all relevant stakeholders on one page and bringing about regulatory reforms in the province. This initiative is in line with Pakistan's federal focus on improving its ease of doing business ranking globally. It successfully achieved by becoming one of the countries with the most improvement in a single fiscal year,

thus initiating a pull for the local and foreign direct investment.

BBoIT, being the advertising and business face of the Government of Balochistan, has done all the examinations as to how to upgrade interest in the region. It has associations with the business networks and exchange commissions of multiple countries, including the United States, South Africa, China, Japan, Saudi Arabia, and Turkey. The cells set up by BBoIT assuming a part of an extension for possible speculators to furnish them with all the information they need, another innovative methodology by BBoIT that set a benchmark was information graphical recordings without precedent for Balochistan by a Public Sector or Government association, on Prime Minister Construction Relief Package, Gwadar Free Zones, and Special Economic Zones, and so on with further plans to organize roadshows, venture meetings, and investment promotion initiatives.

Balochistan has a ton of capability of speculation and market openings with the accessibility of crude material and modest work. Yet, the vast majority of the potential regions are not found by the investors because of the absence of statistical surveying. For speculators' assistance to increase future market openings, the Balochistan Board of investment and trade has distributed "the primary form of Investment Guide of Balochistan." The guide incorporates all the data concerning various areas of Balochistan where speculation could be made. In which stakeholders can invest explicitly in the different areas of Balochistan.

BBoIT, along with the government of Balochistan, is serving the locals of Balochistan with utmost zeal. Both the government and people are ready more than ever to embrace the economic revolution that will modify their fate for once and for all. This Megaproject will give openings for work to the individuals, boost the nation's economy, and increment income. Special Economic Zones in Balochistan will bring opportunities home and connect the Rock-strewn Highlands of Balochistan with the rest of the world. CPEC is a beam of hope for abandoned masses of the region. The undertaking project will help it get financially solid, and It will likewise advance amicability and collaboration for an interlinked monetary turn of events. This scenario adds up to a picture where the people can be confident that poverty and unemployment are on their way out in the days to come. Hard times of missing infrastructure and a slumbering economy are over for Balochistan. To make prospering Balochistan dream come true, BBoIT's services shall never be denied neither overlooked.

EXCLUSIVE EVENTS

CEO Mr. Farman Zarkoon interacting with the Government officials during Tourism Expo.



BBoIT representing Investment Potentials of Livestock Sector in Balochistan during the participation in Livestock Expo.

Mr. Farman Zarkoon after a successful meeting with the JS Group on Investment opportunities in Balochistan.



Mr. Farman Zarkoon meeting with the officials of International Finance Corporation (IFC).

Mr. Farman Zarkoon meeting the delegation of European



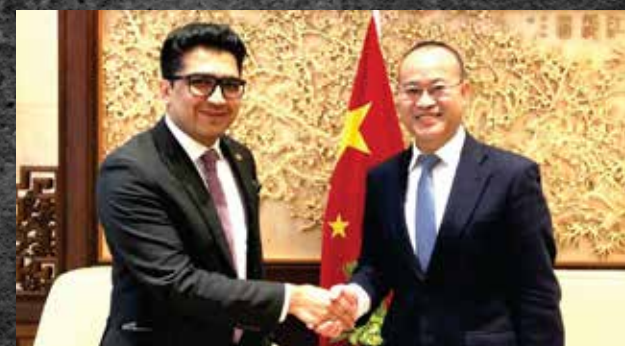
Mr. Farman Zarkoon briefing about BBoIT during his meeting with Punjab Board of Investment.



Mr. Farman Zarkoon meeting the Turkish delegates.



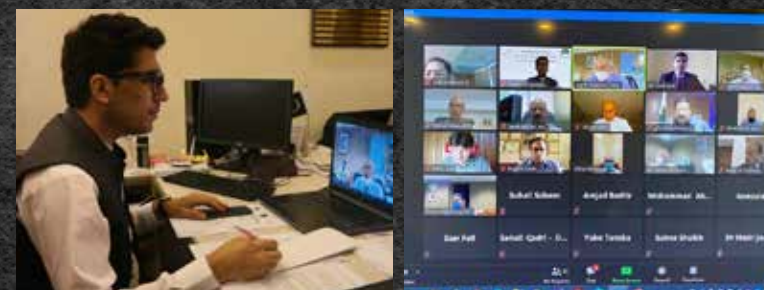
CM Balochistan addressed during the seminar conducted by Islamic Chamber of Commerce, Industry and Agriculture for SAARC members on Investment opportunities.



Mr. Farman Zarkoon during his meeting with the Chinese delegate



A progressive meeting of Mr. Zarkoon with Mr, Zulfiqar Babar from UNDP Balochistan.



BBoIT CEO Farman Zarkoon attending Third meeting of Steering Committee of Pakistan Chaired by Abdul Razak Dawood.

CEO Mr. Farman Zarkoon discussing the initiatives of Ease of Doing Business Cell with Chief Secretary Balochistan Cpt. (R) Fazeel Asghar.



CM Balochistan Mr. Jam Kamal Khan Alyani and CEO BBoIT Mr. Farman Zarkoon discussing important matters during the Fifth Board Meeting.



CEO Mr. Farman Zarkoon during his show on PTV Bolan discussing Investment Potential of Balochistan in Balochi language.



CEO Mr. Farman Zarkoon during his show on PTV Bolan discussing Investment Potential of Balochistan in Pashto language.



FPCCI Vice President and in charge Capital Office Qaisar Khan Daudzai visit the Islamabad BBoIT office. During the meeting with CEO BBoIT Farman Zarkoon discussed the EoDB initiative taken by BBoIT and the other important steps for the facilitation of investors.

NRTC General Manager IT Mr. Mansoor Sindhu visit BBoIT Islamabad Office.



Mr. Farman Zarkoon presenting the First Draft for Investment Policy during consultative session with Government official.

Mr. Farman Zarkoon presenting souvenir to the Vice President of FPCCI Mr. Qaiser Khan Daudzai.



Representative from BBOIT met the Chairman Board of Investment AJ&K, Mr. Sardar Naveed Sadiq.

Ms. Zobaida Jalal Minister for Defence Production visited BBOIT Islamabad Office.



Mr. Farman Zarkoon receiving a souvenir from Mr. Faisal Afridi President Haier & JW Group.

CEO Mr. Farman Zarkoon and Manager EODB Cell Mr. Tuaha Siddiqui attended the 4th Regulatory Modernization Initiative.



Economic & Commercial Attaché, Embassy of Spain in Pakistan, Mr. Atrio Santiago visited BBOIT's regional office in Islamabad.



Mr. Farman Zarkoon called upon Minister Counsellor South Korea M. Kim Haksung.





The Council General Saudi Arabia Mr. Bandar Fahad A. Aldayal presenting souvenir to Mr. Farman Zarkoon.



CEO Mr. Farman Zarkoon call upon Japan's Deputy Consul-General Katsonuri Ashida



Women chamber of Commerce & Industry visited BBOIT



BBOIT Karachi Office Participated in DALFA Cattle Show at Expo Centre Karachi, Manager Karachi Office presented the Potentials of Livestock sector of Balochistan in the event.



Mr. Shumayl representative of BBOIT Islamabad presenting souvenir to President Rawalpindi Chamber of Commerce and Industry Mr. Saboor Malik



Mr. Shumayl representative of Islamabad office called upon by the Federal Secretary Mrs. Fareena Mazhar.



Mr. Farman Zarkoon presenting the First Draft for Investment Policy during consultative session with Government official. .



BBOIT participated in Islamabad Tourism Festival.



CEO BBOIT Mr. Zarkoon during a virtual meeting with of the Potential Investors Mr. Shahnawaz Agha.



Mr. Zarkoon's represented Balochistan during Board of Investment Meeting called upon PM Imran Khan.

Mr. Zarkoon met the President FPCCI Mr. Naseer Hyatt Maggo and VP Mr. Nasir Khan.



BBOIT Karachi office Team meet Chairman AKD Group Mr. Aqeel Karim Dhedhi.



On World Women Entrepreneurship Day, the BBOIT gave tribute to the Women in Business by organizing a session with the chairperson of the Balochistan Women Business Association, Ms. Sana Durrani.



Mr. Farman Zarkoon met the Qatar Council General Mashal Muhammad Ansari.



CEO Mr. Farman Zarkoon Meeting with SECP Commissioner Mr. Shaukat Ali.



Briefing session organized for CS Balochistan Mr. Fazeel Asghar by CEO Mr. Farman Zarkoon on the working setup of BBOIT.

NATIONAL NEWS

Investor confidence in Balochistan restored: BBOIT

QUETTA: Many Pakistani and foreign companies have approached the Balochistan Board of Investment and Trade (BBOIT) and showed interest for investments in various sectors which is very encouraging, CEO BBOIT Farman Zarkoon said on Wednesday.

"Balochistan has changed a lot and the confidence of investors is being restored, with the results that they are now ready to launch their businesses in Balochistan with out any hesitation, Zarkoon said. There are ample opportunities of investments in Gwadar Port and the China Pakistan Economic Corridor. BBOIT is offering incentives to the interested investors, he added.

The provincial government is providing all facilities and detailed information to interested investors and the business community. Things are moving in the right direction and soon the people of Balochistan will bear good news regarding investments in the province," the BBOIT CEO said.

He stressed that the province has rich natural resources that could be utilized for the development and prosperity of Balochistan.

On the occasion, Zarkoon said that Balochistan Chief Minister Jam Kamal Khan Aiyaz has a vision for the promotion of investment and business activities in the province. "New employment opportunities would be made available for the locals. The BBOIT is fully prepared for this purpose and offers a comprehensive platform for the first time in the history of Balochistan," he added.

'Board aims to facilitate business activities'

BBOIT chief says Balochistan govt will continue efforts for economic growth

QUETTA: The Balochistan Board of Investment and Trade (BBOIT) Chief Executive Officer Farman Zarkoon said the board was to facilitate business activities across the province through providing services, including project planning and risk management, and implementation of sustainable development model.

"The provincial government will continue efforts of economic growth in Balochistan," said the BBOIT chief, adding the public office holders aimed to stabilize power, provide employment opportunities as well, generate sources of income and maintain fair distribution of resources.

The provincial government provided economic opportunities to domestic and foreign investors in various sectors of the economy, including natural resources and across the target, the board has been mandated to provide assistance to public and private entities to investment, including procedures and liaison between management and stakeholders.

Zarkoon added extensive programs was initiated to improve the investment climate across the province. Besides, the board has associated legal, financial and professional systems of investment including complex mapping to invest and will improve the investment climate in the province.

The province has various opportunities to trade, energy and investment, especially in the areas of mining, renewable energy, oil and gas exploration, agriculture, tourism, fisheries, food processing, logistics, coastal development and tourism.

Foreign companies contacting BBOIT for investment: Zarkoon

QUETTA: Chief Executive Officer (CEO) of Balochistan Board of Investment and Trade (BBOIT) Farman Zarkoon Monday said many domestic and foreign companies were in contact with the Balochistan government for making investment in various valuable sectors of the province.

"The BBOIT is providing all facilities and detailed information for the foreign investors and the local business community," he said in a press statement issued here.

The CEO noted that things were moving in a positive direction and the people of Balochistan would soon have a good news in this regard. "Balochistan has changed now, investors' confidence is being restored and they are ready to start their business here without any hesitation," he added.

He said that we have abundant natural resources that could be utilized for the development and prosperity of the province. Besides, there is a way of development in the form of Gwadar Port and China-Pakistan Economic Corridor (CPEC) project, Farman described.

The BBOIT's top official mentioned there have a number of incentives being offered which could be used to expand their businesses in Balochistan. He further said that Balochistan Chief Minister Jam Kamal Khan Aiyaz has a vision for the promotion of investment and business activities in the province.

Investment body to hold webinar on Sep 30

QUETTA: The Balochistan Board of Investment and Trade (BBOIT) Chief Executive Officer Farman Zarkoon on Friday said that practical measures were being taken to increase foreign investment in the province.

He said that a webinar was being held on the Sep 30 by the BBOIT for South African investors to spread awareness for investment opportunities in Balochistan. He added that the webinar would also have investors from the US along with investors from South Africa, Botswana, Mozambique, Dentsho and participants from the local business community.

Zarkoon stated that an event such as this was being organized for the first time in Balochistan, where the focus was investment in the province from African nations. While stating that the agenda of the webinar will be related to the federal government's decision to increase trade with African countries and that the same was evidenced by the federal government's participation of the Nairobi summit in Kenya last year.

While commenting on the board's plans, he said that the webinar was also aimed at creating opportunities for international companies to invest in the province's mineral industry and that this webinar would increase our knowledge in the area mainly because various African countries have allowed international investment in their mineral industries.

BBOIT organises webinar with S Africa

Increasing trade, building strong relations with potential investors on the cards

QUETTA: The Balochistan Board of Investment and Trade (BBOIT) organised a webinar with South Africa on Monday.

It was the first time the government of Balochistan undertook this initiative and organised a webinar with South Africa apart from other African countries to engage potential investors and stakeholders to invest in the largest province of Pakistan.

Zarkoon further said, there are many local investors and foreign companies which are already operating in South Africa's mining and cultural sectors. "The aim of the webinar was to attract and inform the African investors about the opportunities in Balochistan so that the relationship between Pakistan and South Africa could be improved."

BBOIT also plans to exchange delegations between Pakistan and various other African countries in order to highlight the potential of Balochistan, increase trade and build strong relations with the potential investors.





BUSINESS RECORDER

BBIT decides to establish offices in Karachi, Gwadar

QUETTA: Chief Executive Officer of Balochistan Board of Investment and Trade (BBIT), Farman Zarkoon has said that BBIT is expanding its operations in different regions. BBIT's regional offices are going to be established in Karachi and Gwadar following the establishment of the Islamabad office. Setting up these offices would provide investors and the business community with facilities at their doorstep. The Islamabad office is fully operational and is being contacted by investors and members of the business community in the federal capital of Pakistan.

He said that the Karachi office would also be made operational soon which would facilitate the investors of Pakistan's largest commercial city at their doorstep and restore their confidence for investment in Balochistan. On the other hand, Gwadar is a geographical hub and the centre of CPEC, and therefore the office in Gwadar will also be established to provide facilities to foreign investors and traders through the port.

The Balochistan Board of Investment and Trade is committed to bringing these opportunities to the world and making every effort to make the province an investor's paradise with the vision of Chief Minister Jam Kamal Khan Aliani, he added. Only by promoting trade and industrial activities can the province move forward towards the development, he concluded. —PR



BUSINESS RECORDER

Founded by M.A. Zuberi

QUETTA: For the first time in the history of Balochistan, a world-class Ease of Doing Business (EODB) cell has been launched to promote business activities and investment. The cell was recently approved by Balochistan Chief Minister Jam Kamal Khan. A physical facilitation center is being established soon in Quetta which will facilitate the business community on their door steps. The cell is now fully operational, providing all facilities to businessmen and investors under one roof. Balochistan Board of Investment and Trade (BBIT) Chief Executive Farman Zarkoon said that the Ease of Doing Business Cell was already present in the rest of the provinces and therefore, was much needed in Balochistan as well.

In a statement, he said that this is the first time such initiative has been taken, adding that the EODB cell has considered the World Bank's standards for ease of doing business. Through this cell, business registration, land lease, tax payment, receipt of documents, and NOC from the concerned departments and other facilities and information can now be obtained through a one-stop operation in addition to removing business barriers and business rules. The reform process is also underway.

Taha Siddiqui, Manager, Ease of Doing Business Cell, said that Prime Minister Imran Khan would modernize and simplify the regulatory framework across the country under the Pakistan Regulatory Modernization Initiative.

"In the first phase, all the laws and regulations related to the business are being mapped and strengthened by getting them from the concerned departments. In the second phase, business barriers will be removed by facilitating these laws," he said.

For the first time, business reforms are taken under the leadership of Chief Minister Jam Kamal Khan as a large-scale investment in the form of CPEC and Gwadar for the development of Balochistan. —PR



QUETTA DAILY MIRROR
Many Domestic and Foreign Companies Contacting for Investment in Balochistan
 By Our Reporter Quetta

Chief Executive Officer of Balochistan Board of Investment and Trade (BBIT), Farman Zarkoon narrated in a statement that many domestic and foreign companies are contacting for investment in Balochistan and are expressing interest in investing in various sectors of the province, which is a welcome development.

The Balochistan Board of Investment and Trade (BBIT) is providing all facilities and detailed information to the investors and the business community.

"Things are moving in a positive direction. We hope to give good news to the people soon in this regard," he added.

"Balochistan has changed new investors' confidence is being restored and they are ready to start their business here without any hesitation."

He said that we have abundant natural resources that can be utilized for the development and prosperity of the province. Besides, there is a way of development in the form of Gwadar Port and CPEC.

There are a number of incentives being offered which can be used to expand their businesses in Balochistan. He further said that Balochistan Chief Minister Jam Kamal Khan Agha has a vision for the promotion of investment and business activities in the province. He said that business and industrial activities would flourish in the province.

On the other hand, new employment opportunities would be available for the locals of the province.

He said that the Balochistan Board of Investment and Trade is fully prepared for this purpose and offers a comprehensive platform for the first time in history.



BAKHAR
 روزنامہ باخبر
 29 اگست 2020ء

پنجاب میں برقی توانی کے لیے نئے منصوبے کی منظوری
 وزیراعلیٰ نے برقی توانی کے لیے نئے منصوبے کی منظوری دے دی ہے۔

Balochistan Times
Steps afoot to attract foreign investment, says Zarkoon
 Staff Report

QUETTA: Balochistan Board of Investment and Trade (BBIT), Chief Executive Officer, Farman Zarkoon has said that BBIT is taking several steps to attract business class and investors to invest in the province. Close links have been established with all stakeholders, including diplomatic missions of friendly countries in this regard. Digital conferences are also being used in the form of online conferences and webinars to attract investors from many other countries, such as United States, South Africa, China, Turkey, Japan, and Saudi Arabia, and to inform them about the vast investment opportunities available in Balochistan. He said that the Balochistan Board of Investment and Trade has set up several cells to provide facilities and information to the investors. A facilitation center in Karachi and Gwadar are also being set up soon. The regional office in Islamabad is fully operational while offices in Karachi and Gwadar are also being set up soon. He further added that as international roadshows and venture meetings which will play an important role in improving the investment climate in the province are also being set up in Quetta very soon. He concluded by saying that it is our good fortune that we work under the leadership of Chief Minister Jam Kamal Khan who has a broad vision for the promotion of business activities in the province. Under his leadership, the Balochistan Board of Investment and Trade has achieved several important objectives while further progress is also being made.

BUSINESS RECORDER
 Simultaneously published from Karachi, Lahore & Islamabad
 Founded by M.A. Zuberi
 Karachi, Thursday 22 OCT 22, 2020

Investments in Balochistan
 Oct 22, 2020

BBIT taking positive steps: CEO

QUETTA: Chief Executive Officer (CEO) of Balochistan Board of Investment and Trade (BBIT) Farman Zarkoon on Wednesday said that BBIT was taking positive steps to attract business class and investors to invest in the province.

"Close links have been established with all stakeholders, including diplomatic missions of friendly countries", he said in his statement issued here on Wednesday.

He further said digital conferences were also being held in the form of online conferences and webinars to attract investors from many other countries, such as United States, South Africa, China, Turkey, Japan, and Saudi Arabia, and to inform them about the vast investment opportunities available in Balochistan.

He said that the BBIT has set up several cells to provide facilities and information to the investors, adding that a facilitation centre was also being set up in Quetta very soon.

"The regional office in Islamabad is fully operational while offices in Karachi and Gwadar are also being set up soon", he mentioned.

CEO Farman further added that in the future, the BBIT plans to organize other projects such as international road shows and venture meetings which would play an important role in improving the investment climate in the province. —APP

Province on path to sustainable development: CM
 Kamal directs authorities to use public-private partnership model for meeting power needs

QUETTA: Chief Minister Jam Kamal Khan has directed the provincial government to use public-private partnership model to meet the power needs of the province. He said that the province is on the path to sustainable development and the government should use the public-private partnership model to meet the power needs of the province.

He said that the government should use the public-private partnership model to meet the power needs of the province. He said that the government should use the public-private partnership model to meet the power needs of the province.

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پنجاب میں برقی توانی کے لیے نئے منصوبے کی منظوری

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THE DAILY JANG QUETTA
 روزنامہ جنگ

THE DAILY JANG KARACHI
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Bol to attract South African investors to invest in Balochistan
 By Our Reporter

QUETTA: Chief Executive Officer of Balochistan Board of Investment (BBIT) Farman Zarkoon has said that after a successful visit with US investors organized by the federal government to attend the Nairobi Summit on South African investors, a webinar is being organized in September 30 to attract South African investors to invest in Balochistan, as preparations are in final phase.

"It will be attended by investors and representatives of the business community from South Africa, Botswana, Mozambique and Lesotho," Farman Zarkoon said and added that for the first time in the history of Balochistan, such an event is being organized as an official team with African countries.

"Webinar agenda is being worked out and details will be released soon," Zarkoon said. He said that it was decided by the federal government to attend the Nairobi Summit on South African investors. Under the same policy, Balochistan Investment Board will take steps to find trade partners and attract investors. He said that international companies are working in the field of minerals in African countries whose expansion need to be utilized, as Balochistan is rich in minerals and the next step is to provide information.

Continued on page 7

US investors keen to invest in Balochistan

QUETTA: US investors have expressed keen interest in investing in Balochistan, according to the Chief Executive Officer of Balochistan Board of Investment and Trade (BBIT) Farman Zarkoon. He said that the BBIT is providing all facilities and detailed information to the investors and the business community.

Balochistan Times

The First English Daily of Balochistan

BT Balochistan Times

PM housing scheme to boost construction industry: Zarkoon

QUETTA: Chief Executive Balochistan Board of Investment and Trade (BBoIT) Farman Zarkoon on Tuesday said that the Prime Minister's Housing Project would help boost the local construction industry. He said this while talking to Amjad Ali Imran, the Chief Manager State Bank of Pakistan Quetta, here. Matters pertaining to the PM Housing Scheme were discussed during the meeting.

Prime Minister Imran Khan's Housing Scheme is a golden opportunity for the local investors and businessmen, he said adding that the local investors may avail the opportunity of tax relief and other benefits announced for this project. Farman Zarkoon assured that the BBoIT would extend its all out support for the public access to the banking sector so that large number of people may get maximum advantages. The Housing Project would turn out to be a milestone in the field of construction industry, creating awareness among the masses about the investment is essential, he stressed.

www.express.com.pk

DAILY EXPRESS

جنگ

پاکستان کے روزنامے

اسات 11 ستمبر 2020ء کو شائع ہونے والے شمارے کا پتہ: اسلام آباد، پاکستان

تاریخ: 11 ستمبر 2020ء

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THE EXPRESS

TRIBUNE

Capital founder Jahangir Abbas Awan and the business community of USA.

BBol to hold digital conference on September 7

OUR CORRESPONDENT

QUETTA. Balochistan Board of Investment (BBoI) will hold a digital conference on September 7 to highlight investment opportunities in Balochistan, especially for investors from United States of America.

BBoI Chief Executive Officer (CEO) Farman Zarkoon will chair the conference and brief international business community regarding multiple investment opportunities in the province.

The conference will be attended by Pakistani Consul General in Houston Abrar Hashmi, Jump Start Pakistan founder and Chief Executive Officer Okhram Zubair, Houston Consulate's Trade Attachi Shaista, 92 Capital founder Jahangir Abbas Awan and the business community of USA.

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30 ستمبر کو سرمایہ کاروں کو راغب کریں گے، فرمان زکون

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The First English Daily of Balochistan

BT Balochistan Times

BBI to provide maximum facilities to investors

ISLAMABAD: A meeting of the Board of Directors of the Investment Board of Balochistan Board of Investment was held in Islamabad in which all the board members including Raja Hassan, Inayat Sattar and Chief Executive of the Balochistan Board of Investment Farman Zarkoon participated.

Executive of the Balochistan Board of Investment Farman Zarkoon said that the offices of Balochistan Board of Investment were discussed in detail in the meeting. It was decided that the offices of Balochistan Board of Investment in Islamabad, Karachi and Gwadar would be fully activated immediately to provide maximum facilities to investors.

The committee also emphasized the processing of the offers received from the investors. He also approved the Investment Process Portal, which will be a one-stop portal in which speedy work and decrease in investment will be possible. All matters will be completed in a few days.

All the systems will be computerized wherever files and papers in business registration portal will be set up in coordination with the Punjab IT Board through which all investors and business community will be able to register, excise and tax, start a business. The required SOCs of all the departments including Social Security, Partnership Firm will be a single window. The portal will also link to NADRA, the completion of which will further facilitate the ease of doing business. Investor matters will be made and people at home will be able to start their business by registering a company, which will also enable online processes.

The committee also Standard various projects in the livestock, minerals, agriculture and other sectors, some of which are well known. And a feasibility study will be conducted by an internationally renowned firm which will be presented to the committee.

The IT solution of this center has been prepared by the Balochistan Board of Investment which will be presented to the committee and the BBoIT is sure to do the modern work that is being done here by the boards of other provinces. Looking to the safe and speedy progress in these provinces that see the end of their hand.

SOCIAL MEDIA CORNER



WEBINARS CORNER

Webinars on Investment Potentials in Balochistan.



Investment Potentials & Opportunities in Balochistan-Pakistan



Speaker: Mr. Farman Zarkoon
CEO
Balochistan Board of Investment



Moderator: Dr. Waqar Badshah
President
Pakistan Turkey Friendship Foundation

Date: 25/08/2020
Time: 12:00 GST +2

Webinar Conference with Turkish Companies



INVESTMENT POTENTIAL & OPPORTUNITIES IN BALOCHISTAN PAKISTAN

MONDAY, 7TH SEPTEMBER 2020
10:00 AM CDT | 8:00 PM PKT



ABRAR H. HASHMI
CONSUL GENERAL OF PAKISTAN
WASHINGTON



FARMAN ZARKOON
CEO
BALOCHISTAN BOARD OF INVESTMENT & TRADE



KHURRAM ZUBERI
FOUNDER & CEO
IMPACT PAKISTAN



SHAISTA BURYAD
TRADER AT LARGE
NEXTEON CONSULTANTS



JEHANGIR ABBAS AWAN
OWNER
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LIVE STREAMING ON: @bbitpk Balochistan BoIT

INVESTMENT POTENTIAL & OPPORTUNITIES IN BALOCHISTAN

WEDNESDAY 30TH SEPTEMBER 2020
3:00 PM PST | 12:00 PM GST



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DIRECTOR OF B2B & B2C
TECHNOLOGY & INNOVATION
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ADNAN USAIID
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PRINCE AHMED ALI AHMED
CHIEF EXECUTIVE OFFICER
BALOCHISTAN BOARD OF INVESTMENT & TRADE



FARMAN ZARKOON
CEO
BALOCHISTAN BOARD OF INVESTMENT & TRADE



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2020 INVESTMENT OPPORTUNITIES IN BALOCHISTAN

A Webinar by Balochistan Board of Investment & Trade for AUSTRALIAN INVESTORS & BUSINESS COMMUNITY

November 11, 2020
10:00 AM - 12:00 PM PST
04:00 PM - 06:00 PM AEST

SPEAKERS



Babar Amin
High Commissioner for Pakistan
Canberra, Australia



Farman Zarkoon
Chief Executive Officer Balochistan Board of Investment & Trade

SPECIAL PARTICIPANTS (AUSTRALIA)



Sardar Adnan Rashid
Special Counselor for Pakistan
Perth, Australia



Muhammad Ashraf
Chief Counselor for Pakistan
Perth, Australia



Geoff Marsden
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INVESTMENT POTENTIAL & OPPORTUNITIES IN BALOCHISTAN

(Special Forum on Gwadar)

A Joint Event by Balochistan Board of Investment & Trade, Gwadar Free Zone Authority & Consulate General of Pakistan at Jeddah for Saudi Investors & Business Community

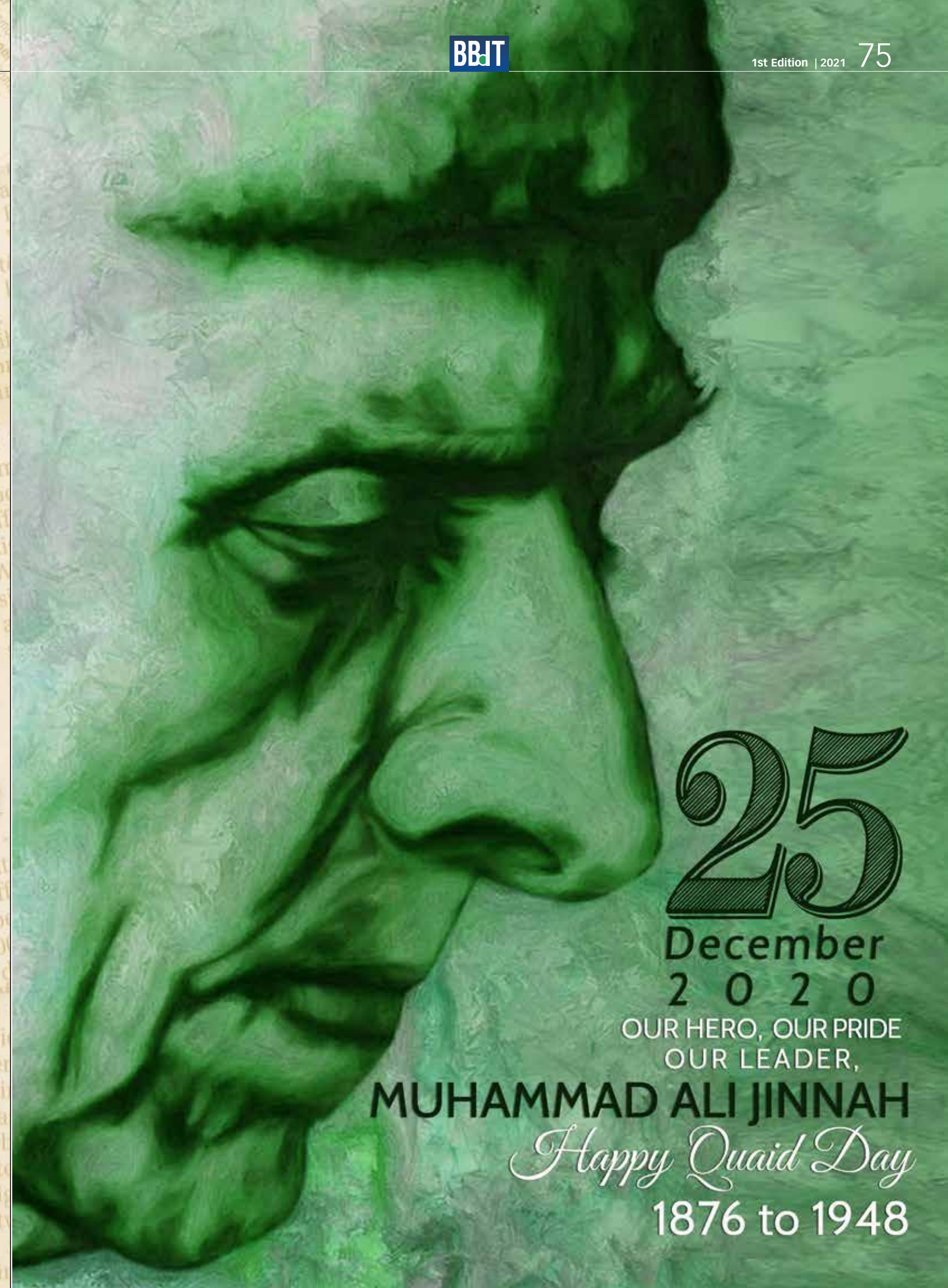
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25

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Ali Zafar sharing his experience with youngest singer from Quetta, Balochistan.



Actress Ayesha Omar sharing her travel experience of Balochistan.

Inauguration of Chinese Study Centre (CSC) by Chinese Ambassador and Qasim Khan Suri at University of Balochistan, Quetta.



Balochistan Excellence Award Ceremony at Quetta.



Eva Zubeck sharing her fabulous experience of exploring Balochistan Beauty.



Closing Ceremony of Gwadar Off Road Rally at Gwadar



Gwadar Off Road Rally at Gwadar.





Quetta Literary Festival, Balochistan



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It is with great joy that I announce the completion of my solar panel project for the amazing family in Balochistan!

If you are new to follow me and not familiar with this story, I stayed with Persana and her family one year ago. See my YouTube for the video. Link in my profile.

It was the end of March and nearly 40 degrees in the middle of a desert. They had no electricity, running water, toilet, or 'khar' from the harsh desert conditions. Living conditions were tough and I got to experience the struggle first hand.

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People often ask me, "what's your favorite country, city?"

For me, it isn't the specific place that makes the experience, it's the special moments I have and the beautiful people I meet along the way that create a lasting love and impression in my heart.

Although Gujdar is beautiful and culturally unique, my favorite part of my visit there was this young woman @an_tajirbaloch.

You know when you meet someone for a short period of time, yet you feel like you've known them forever. Like they're your family. This was the case.

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Rosie Gabrielle sharing her experience of meeting people of Balochistan



Opening Ceremony of one of the oldest Mela of Balochistan "SIBI MELA"



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CHIEF MINISTER'S OFFICE BOARD OF INVESTMENT & TRADE GOVERNMENT OF BALOCHISTAN

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