

BALUCHISTAN INVESTMENT GUIDE

VERSION 2.0

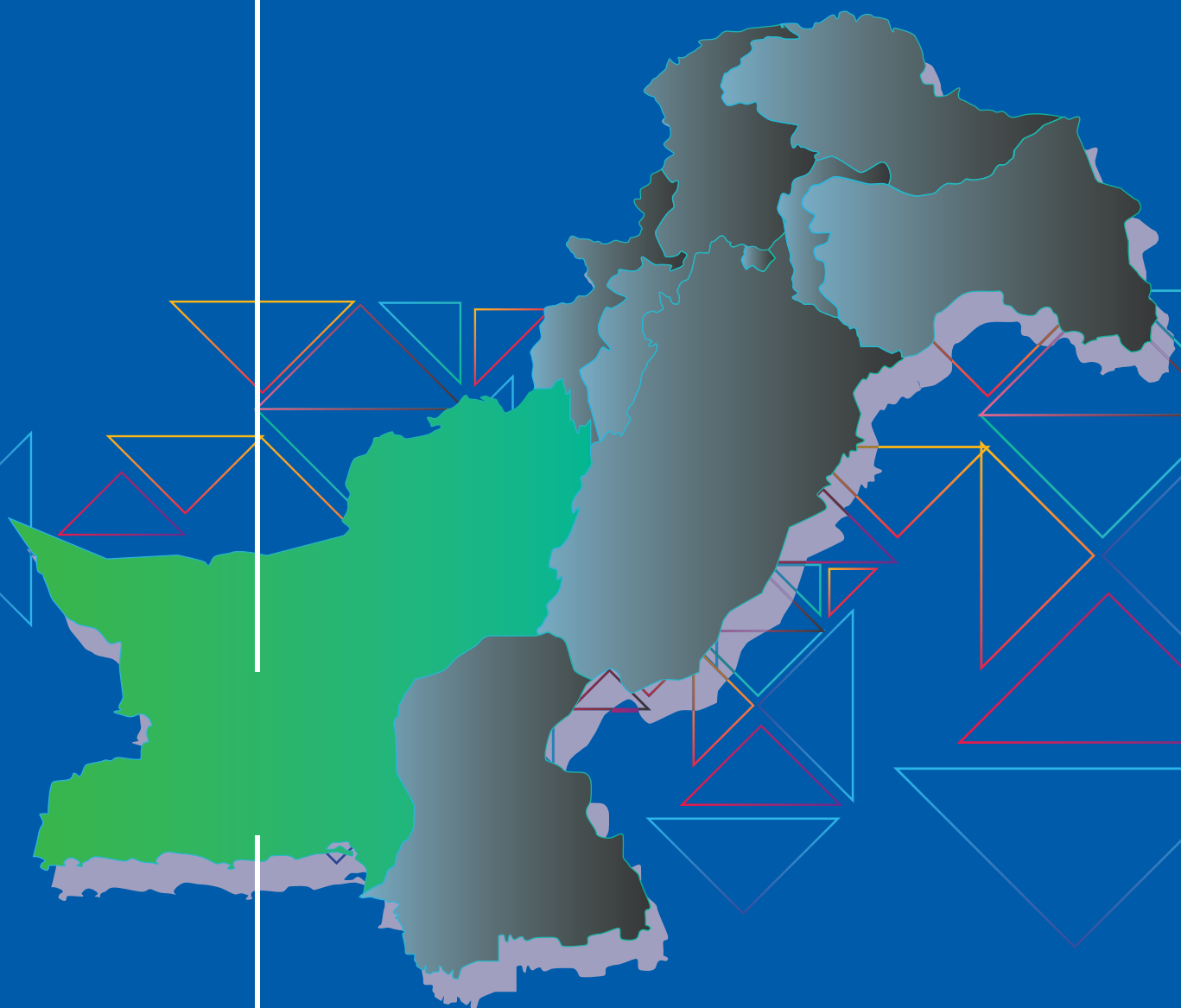


THE WONDERS OF
Baluchistan



BALUCHISTAN

PAKISTAN'S LARGEST PROVINCE



44%
LANDMASS

Table of Contents

PAGE 06

MESSAGES

FROM CHIEF MINISTER,
CS, CEO

PAGE 10

EDITORIAL NOTE

PAGE 12

BBOIT AT A GLANCE

VISION, MISSION
ABOUT BALOCHISTAN

PAGE 16

**BALOCHISTAN,
INCOMPARABLY UNIQUE**

GEO STRATEGIC LOCATION
MINERALS RICH
AGRICULTURE &
BALOCHISTAN
ATTRACTIVE INVESTMENT
PACKAGE

PAGE 24

MINERAL SECTOR

PAGE 26

MINERALS IN
BALOCHISTAN

PAGE 26

METALLIC MINERALS

PAGE 27

NON-METALLIC
MINERALS

**POTENTIAL
INVESTMENT
SECTORS OF
BALOCHISTAN**

PAGE 28

LIVESTOCK SECTOR

PAGE 30

INVESTMENTS
OPPORTUNITIES IN
LIVESTOCK SECTOR OF
BALOCHISTAN

PAGE 31

BALOCHISTAN'S
LIVESTOCK PRODUCTION
ON A NATIONAL LEVEL

PAGE 32

AGRICULTURE SECTOR

PAGE 34

INVESTMENTS
OPPORTUNITIES IN
AGRICULTURE SECTOR OF
BALOCHISTAN

PAGE 35

BALOCHISTAN'S FRUIT
PRODUCTION ON A
NATIONAL LEVEL

PAGE 36

FISHERIES SECTOR

PAGE 37

INVESTMENT
OPPORTUNITIES IN THE
FISHERIES SECTOR

PAGE 38

ENERGY SECTOR

PAGE 40

INVESTMENT
OPPORTUNITIES IN THE
ENERGY SECTOR

PAGE 42

**INDUSTRIES & URBAN/
INFRASTRUCTURE
DEVELOPMENT**

PAGE 44

TOURISM SECTOR

PAGE 46

CPEC & BALOCHISTAN

PAGE 48

WESTERN AND CENTRAL
ROUTES OF CPEC

PAGE 51

GWADAR FREE TRADE
ZONE

PAGE 52

SPECIAL ECONOMIC ZONE

PAGE 53

BOSTAN SPECIAL
ECONOMIC ZONE

PAGE 53

HUB SPECIAL ECONOMIC
ZONE

PAGE 54

INDUSTRIAL ESTATE IN
BALOCHISTAN

PAGE 54

INVESTMENT
REGIME & INCENTIVES

PAGE 56

INVESTMENT INITIATIVE

PAGE 56

INVESTMENT
POLICY

PAGE 58

EASE OF DOING
BUSINESS

PAGE 60

REGULATORY MAPPING
AND MODERNIZATION

PAGE 62

BALOCHISTAN BUSINESS
REGISTRATION PORTAL

PAGE 64

INVESTMENT PROCESSING
PORTAL

PAGE 65

ONE-WINDOW-FACILITY

25

11

33

28

36

29

38

Editorial Note

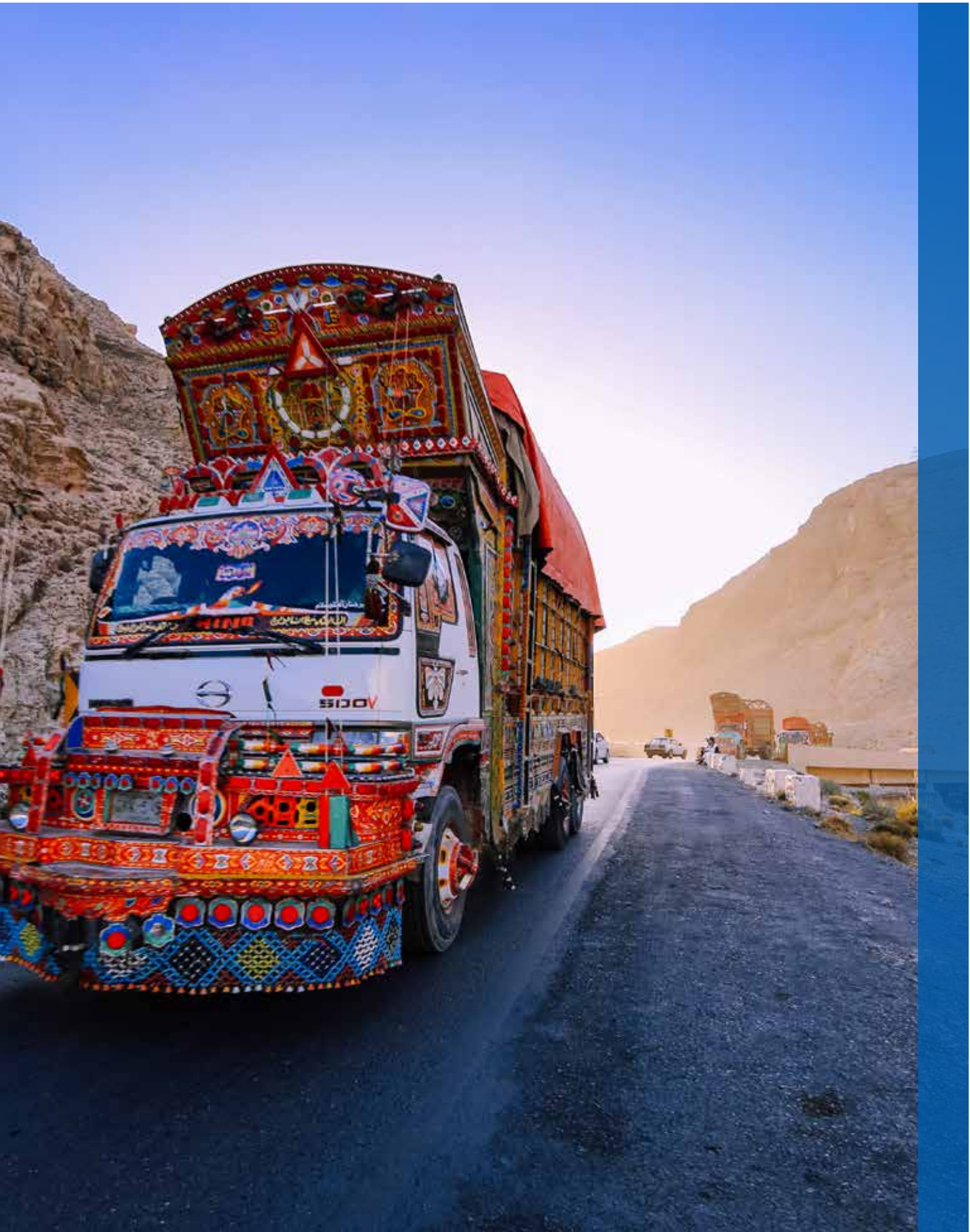
Balochistan Board of Investment and Trade (BBoIT) proudly presents its second edition of Investment Guide. Taking this opportunity BBoIT thanks all of its departments who have contributed to this Guide's publication. The aim is to recognize our vision and mission and the cognizance regarding the potential for investing in Balochistan.

This Investment Guide is a blend of contemporary writing style articles aggregated to project prosperity in Balochistan, its potential, investment opportunities, culture, heritage, and the ongoing developments in different sectors. Being a leading agency, BBoIT ensures investors combined efforts with the most extraordinary team under the CEO's leadership and invites the readers to explore Balochistan and its potential.

- For more detail information regarding Investment opportunities in Balochistan please visit our website www.bboit.gob.pk
- If you have any suggestions, feedback, or concerns, please address them to invest@bboit.gob.pk

Thank You!





Balochistan Board of Investment & Trade at a Glance

Balochistan Board of Investment & Trade is the leading focal agency of the Government of Balochistan for investment and trade advancement and investors' and traders' facilitation. BBoIT is dedicated to enhancing the prevailing competitiveness and Ease of Doing Business in Balochistan.

Hence, empowering a friendly and conducive domain for investment and businesses equally. Encourage businesses and entrepreneurs at every step by harmonizing with relevant agencies and providing information on the investment opportunities. The major public/ private projects, persisting sectoral policy framework, existing incentive regime, financing options, trade statistics, and supporting discovery the investment and trade partners with combined efforts by the most extraordinary team. BBoIT proudly stands grounds with various operational and administrative departments.

A view of the Kund Malir Beach, Makran coastal highway Balochistan

Vision

To leverage upon its geo-strategic position and enormous untapped potential resources, making Balochistan as one of the most favourite destinations for investors, successfully integrating it into global value chains, achieving socio-economic prosperity, eliminating poverty, and improving overall infrastructure development of the Province

Mission

To promote investment in Balochistan by providing investors with maximum facilitation, and acting as a bridge between investors and all related Provincial and Federal Departments.

Terrain Extraordinaire

Balochistan is home to only 6 % of the country's population, however, area-wise it is the largest province of Pakistan, covering 44% of the national landmass. Balochistan is a land of diversity, mountains rich in minerals, coastal land, uplands, plains, and deserts, having a diverse flora & fauna and land of great difference and contrast. Its strength lies in its strategic location, the wealth of natural resources, the vast rangeland, the coastal belt with 770 km of coastline, and rich mineral and hydrocarbon deposits.

**Largest Province of
Pakistan, covering 44%**

The province of Balochistan is strategically located in the southwest of the country while sharing its borders with all other three provinces of Pakistan (Sindh, Punjab, and KPK) and two international borders with Iran and Afghanistan. Balochistan shares a 1468 km border with Afghanistan in its north-west that links the province with Central Asian countries through Gaznali Border Noshki, "Babe Dosti" Chaman Border, and Badini Border Killa Saifullah. Moreover, the province has a 959 km border with Iran in its south-west that connects the province with South East Asian countries and European countries.

The road from Quetta to Taftan (Pak- Iran) Border is also known as London road which connects Quetta with London through Taftan (Pak-Iran Border), Iran, Turkey, and Europe of about 5878 km.

The province is also blessed with a 770 km coastline on the Arabian sea in its south which is a gateway to the strategically important 'Strait Of Hormuz' in the Indian Ocean.

Balochistan boasts a coastline of 770 km which is 73% of country's total coastline

Gwadar world's deep-sea Port Gateway to CPEC



Balochistan shares 2427 Km International border (Afghanistan 1468 km and Iran 959 km) which provides access to Central Asia and Europe.



Balochistan also share borders with rest of three provinces: Punjab, KPK and Sindh



There are three Major International Airports operational



5000 Km Highways Network



1000 Km Railway Network.

There are 6 Types of Landscapes in Balochistan



Balochistan, incomparably unique



From natural beauty



To historical marvels

Geo-Strategic Location



Balochistan Boasts a coastline of 770 km and is home to the world's largest deep-sea port of Gwadar, located at the cross-junction of international sea trade routes of the Strait of Hormuz connecting Central Asia, South Asia, Gulf Regions and Middle East.



The Border with Afghanistan connects Balochistan with central Asian states of Uzbekistan, Turkmenistan, Tajikistan and Kyrgyzstan through Afghanistan



Pak-Iran border (Taftan) provides access to South East Asian countries and European countries; which connects Quetta with London through Iran, Turkey and Europe – 5878 km

Minerals Rich – availability of raw material

About 50 minerals are discovered in Balochistan, 39 are being exploited under over 1610 licenses.



Balochistan, Limitless Potential



Balochistan holds both metallic and non-metallic minerals including the world's fifth-largest Gold deposit at Reko Diq.

Some of the minerals found in the province are Gold, Copper, Iron, Molybdenum, Lead, Zinc, Chromite, Mica, Coal, Gypsum, Onyx, Marble, Limestone, Rhyolite and Granite.



Most of the minerals found in Balochistan are used as raw material in various industrial applications such as; cement production, steel manufacturing, ceramic & marble tiles production.

Balochistan Investment Zones



- Two Special Economic Zones in Hub and Bostan
- Pakistan's only Free Trade Zone in Gwadar
- Two Export Processing Zones in Saindak and Dudar
- Highly developed seven industrial estates facilities in the province which cater to all types of industry needs.



Fields of Gold

Agriculture and Balochistan



Balochistan is known as the Fruit Basket of Pakistan (1 million-ton annual production)

Livestock contributes 20% to national livestock production, Balochistan is home to 40 million livestock.

34% of the country's fish production, 80% of which is exported



Balochistan holds 73% of Pakistan's total coastline



93% of the province is
classified as rangelands that
produce livestock for organic
meat and dairy products

About 3.97 million hectares of
fertile land area available for
cultivation.

Tomorrow's fortunes today

Attractive Investment Package

NO.	POLICY PARAMETERS	MANUFACTURING SECTOR	NON-MANUFACTURING SECTORS		
			Agriculture	Infrastructure & Social	Services including IT & Telecom
01					
02	Govt Permission	Not required except for 4 specified Industries	Not required except for specific licenses from concerned agencies		
03	Remittance of capital profits, dividends, etc.	Allowed	Allowed	Allowed	Allowed
04	The upper limit of foreign equity allowed	100%	100%	100%	100%
05	Customs duty on import of PME	5%	0%	5%	0-5%
06	Tax relief (IDA% of PME cost)	25%	25%	25%	25%
07	Tax relief (IDA% of PME cost)	No restriction for payment of royalty & technical fee	Allowed as per guidelines – initial lump up to 100 USD – Max Rate 5% of net sales – initial period 5 years		



Potential Investment Sectors of Balochistan

Considering the true economic value and the potential for the investment, opportunities in Balochistan can be separated into the following sectors



01

Mines & Minerals Sector



02

Livestock Sector



03

Agricultural Sector



04

Energy Sector



05

Fisheries Sector



06

Industries & Urban/
Infrastructure
Development



07

Tourism sector

Mineral Sector

Gold from miles below



More than 50 metallic and non-metallic valuable minerals have been discovered in the Province such as

Gold, Copper, Iron, Molybdenum, Lead, Zinc, Chromite, Mica, Coal, Gypsum, Building / Industrial / Dimension stones like Onyx, Marble, Limestone, Rhyolite, Granite etc.



01

Reko Diq and Saindak are copper and gold mines in Chagai district of Balochistan province with a value up to \$500bn. It holds more than 7 billion tonnes of ore containing gold of 50 million oz, making it the world's fifth largest deposit of gold and copper.

02

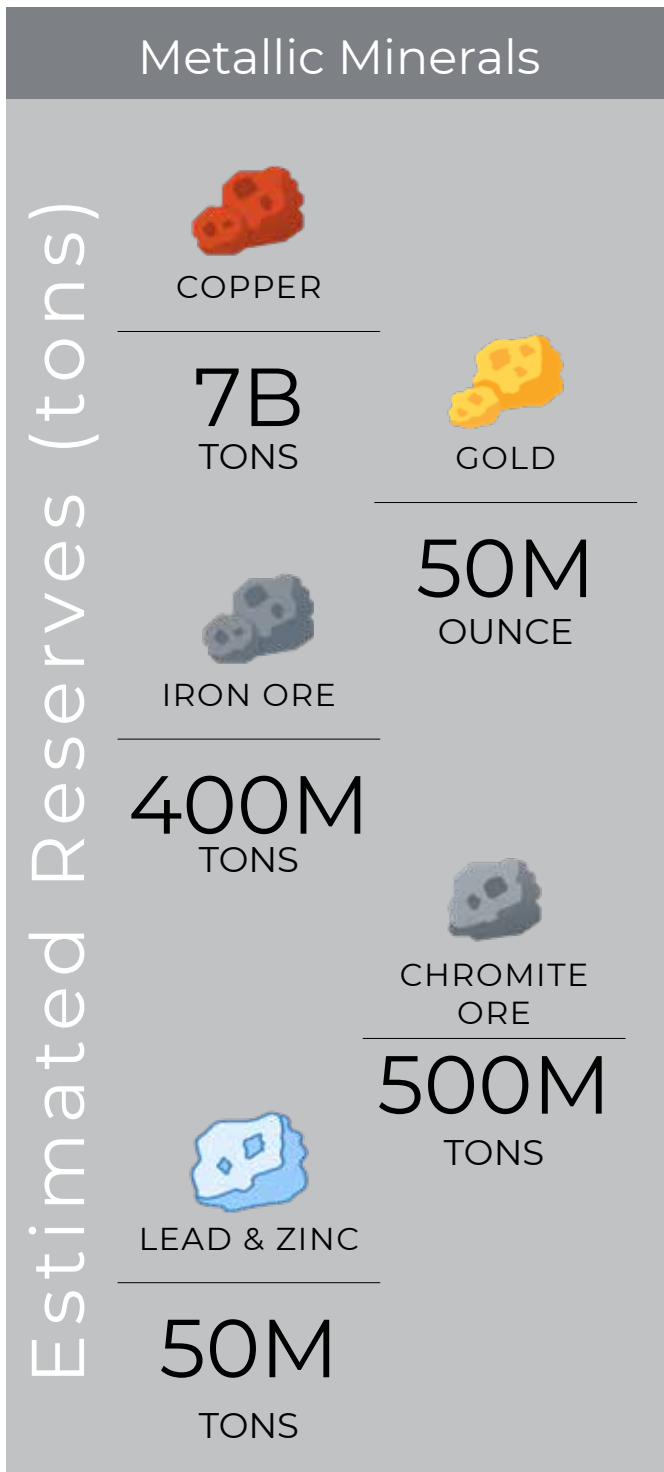
Balochistan also has iron ore reserves of 400 million tonnes, the largest reserve in Dilband/Kalat of 200 million tonnes.

03

Balochistan has proven coal reserves of 1 billion tons, the province tops coal production of two million tons - 58% share in country coal production.



Minerals in Balochistan



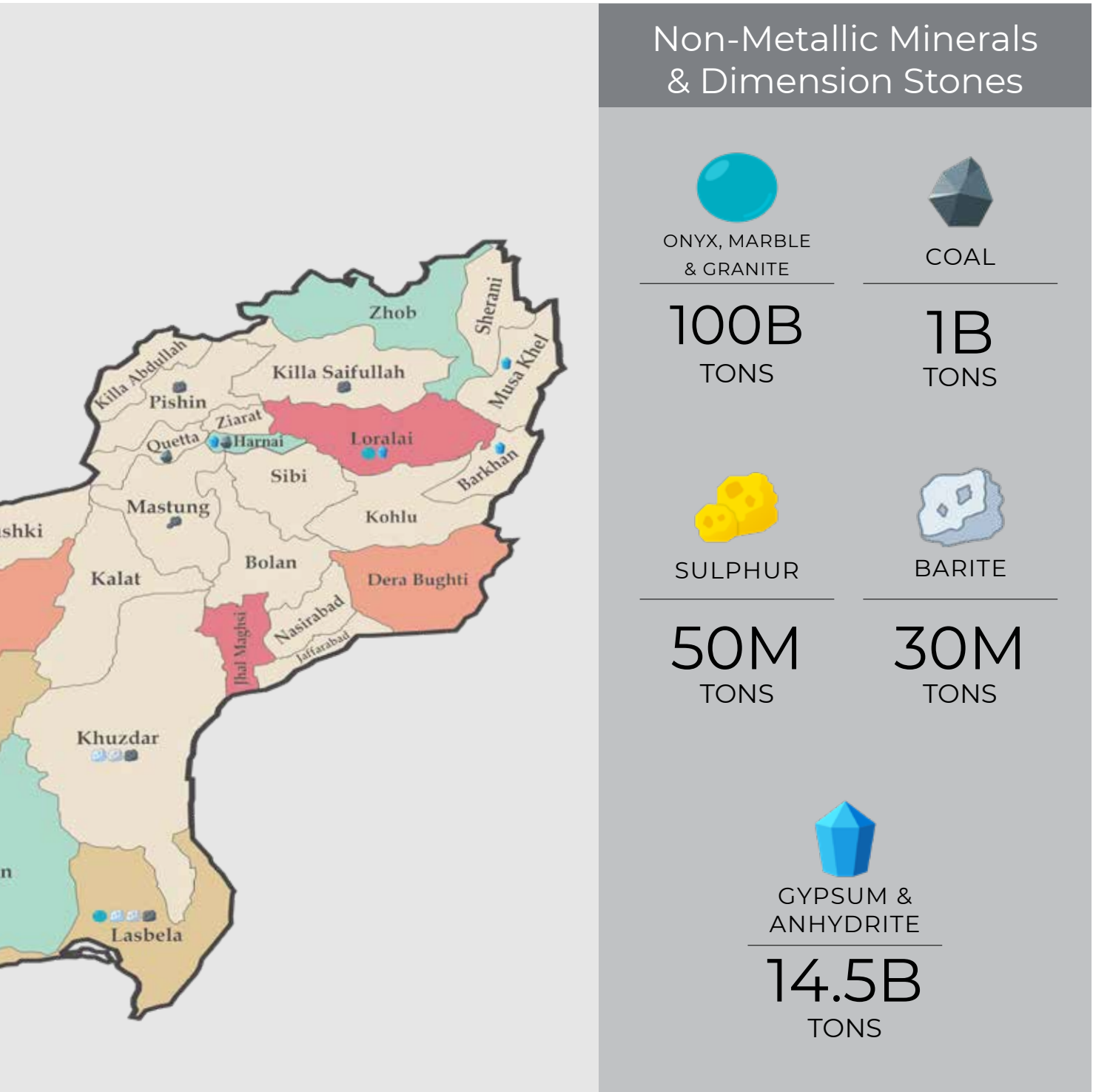
Balochistan has 100 billion tons of marble, granite, and onyx deposits, up to 90 percent is mainly being shipped from Karachi to nearly 52 countries worldwide including the Middle Eastern States, US, Korea, Bangladesh, and European countries.



Investment Opportunities in Mineral Sector of Balochistan

01 Iron Ore Mining And Processing

02 Ceramic Production Plant



03 Coal Washing Plant

04 Marble Processing Plant

05 Cement Manufacturing Plant

06 Chromium And Ferrochrome Processing Plant

Livestock Sector

Greener pastures

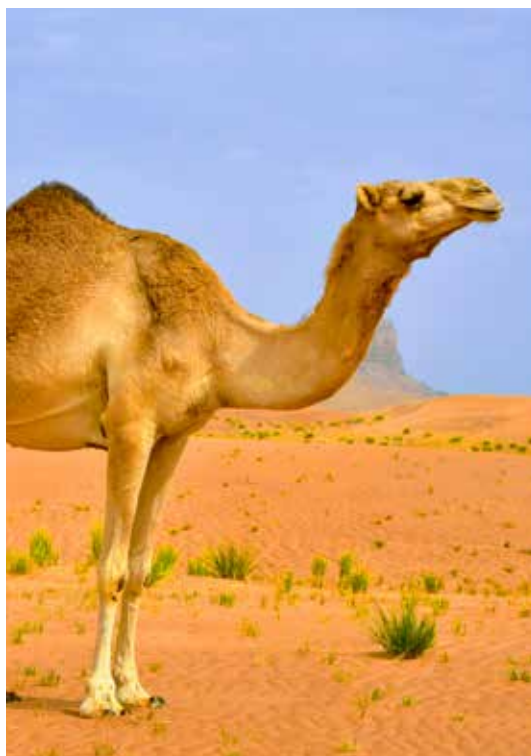
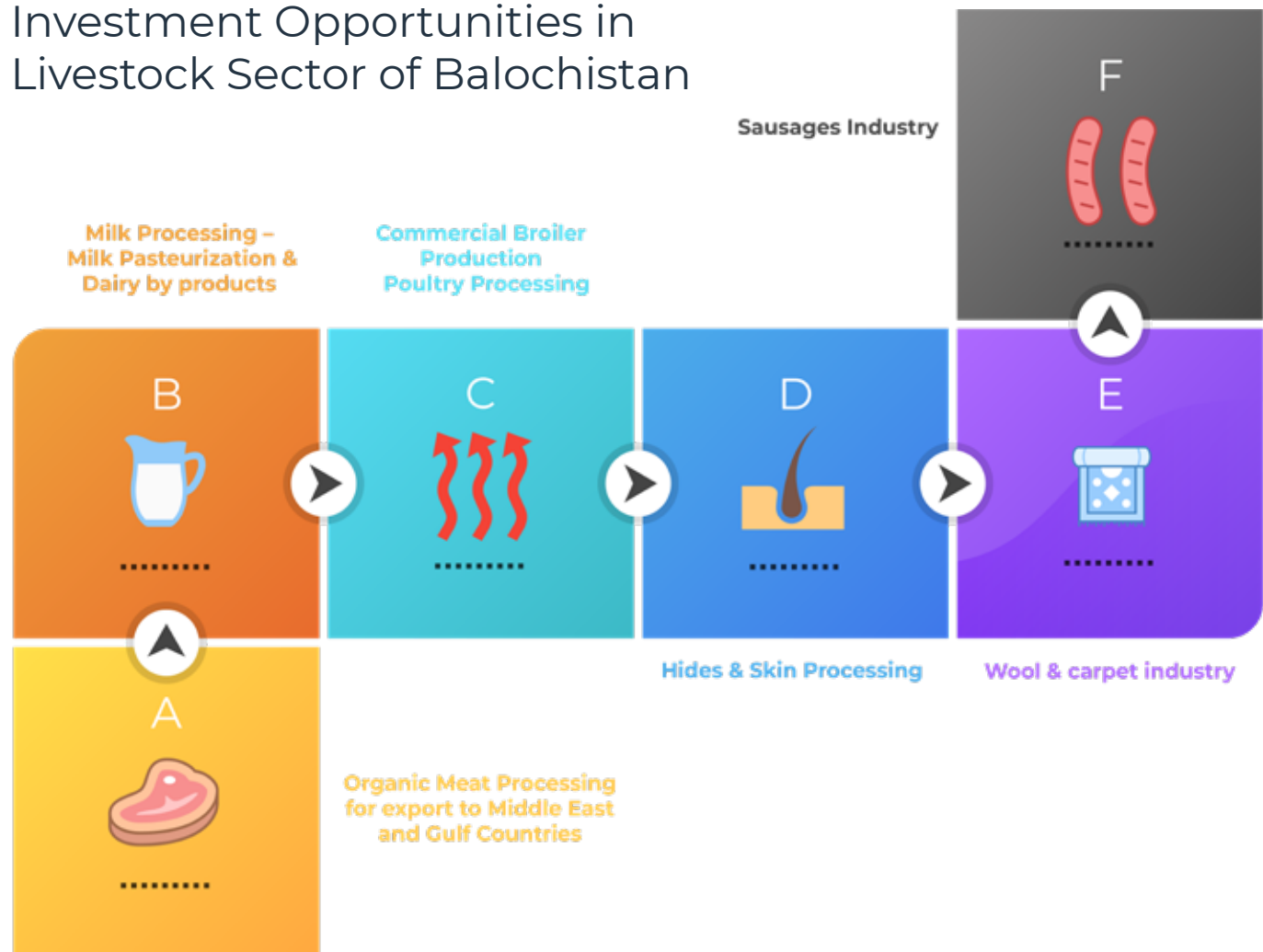


Balochistan, in terms of land area, is the largest province of Pakistan, and over 90% of its total area is rangeland. Livestock, which contributes around 20% to the economy of Balochistan, is mostly organic and of native breeds, primarily because of large natural grazing fields. Livestock is an important and integral sub-sector of agriculture sector and the national reliance on livestock is evident from its contribution to both the macro and micro economies.

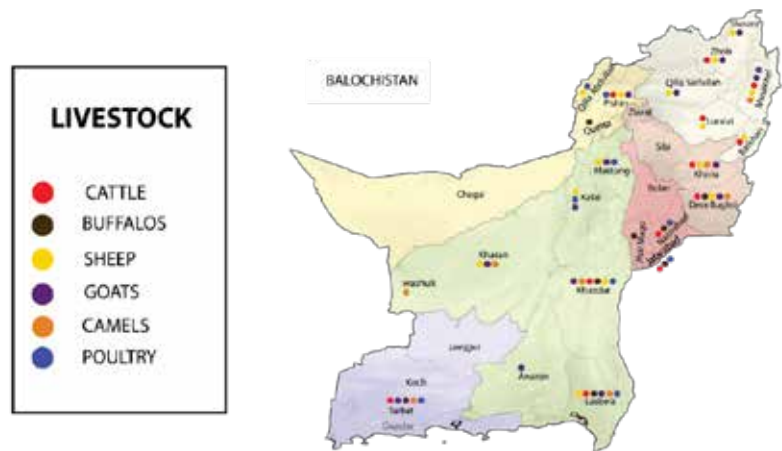
Over 90% of the total area in the province (34.72 million hectares) is covered by rangelands and of the 21 million hectares is considered medium to good grazing land. These various rangelands found in the province are capable of supporting a large number of livestock, creating the potential for an international market for wool and a thriving local market for dairy and meat.

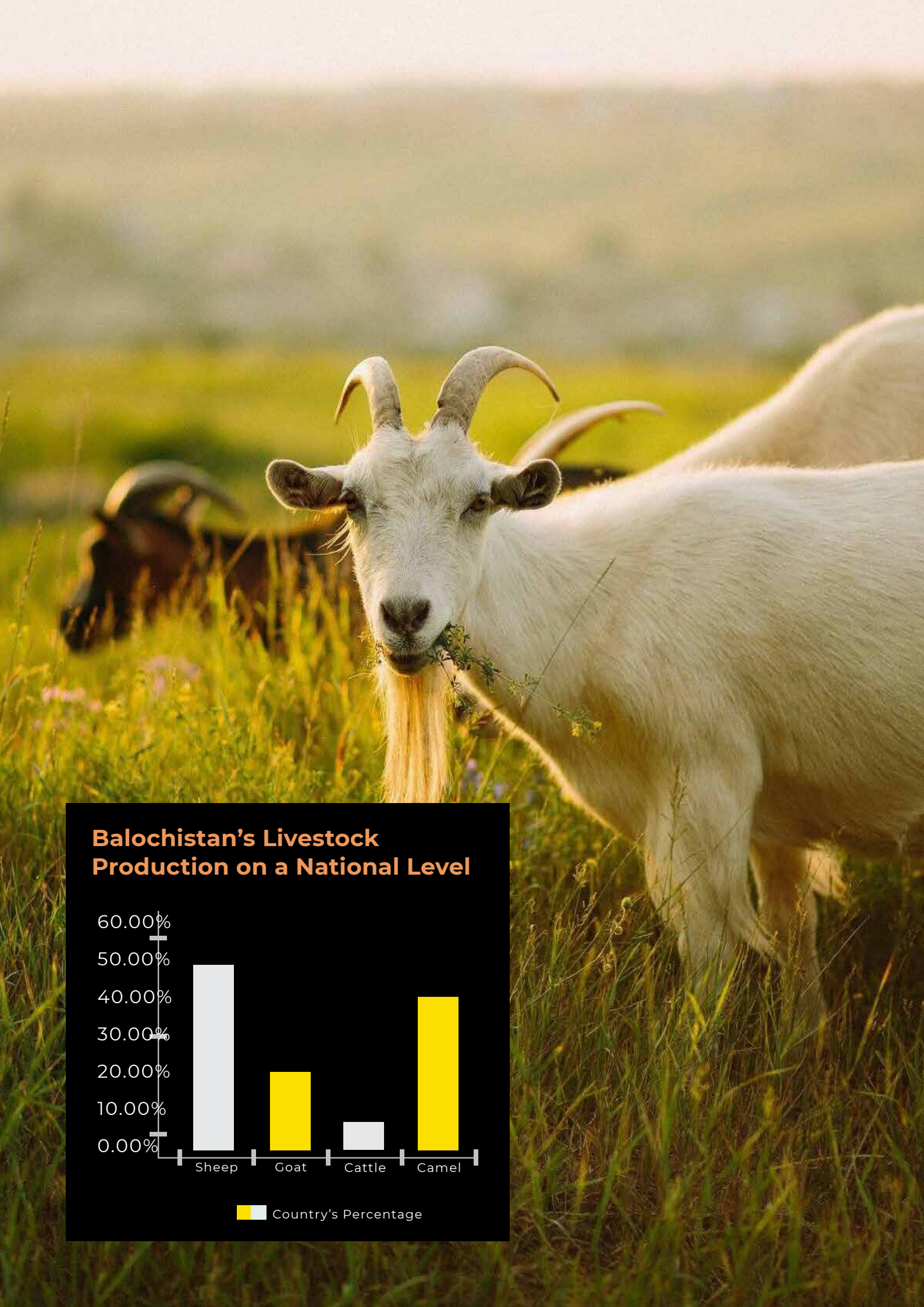


Investment Opportunities in Livestock Sector of Balochistan

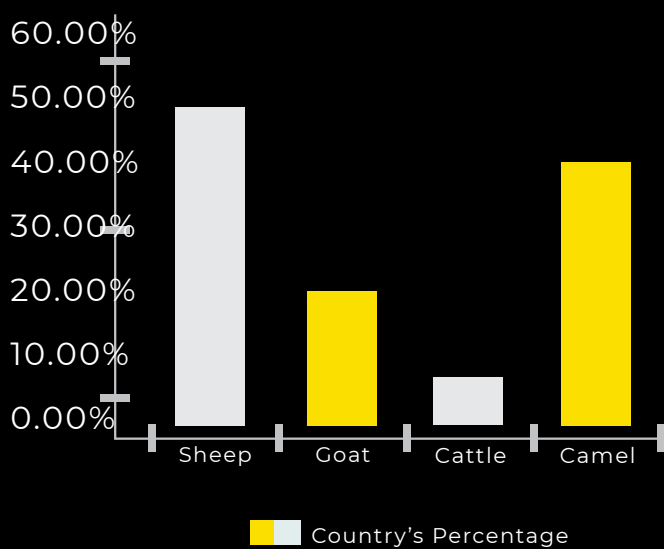


LIVESTOCK MAP OF BALOCHISTAN





Balochistan's Livestock Production on a National Level



Agriculture Sector


Grain of success



Agriculture holds a pivotal position in the economy of Balochistan. About 75% of the population is directly or indirectly dependent on this sector. In Balochistan total area under cultivation is 2.49 million acres.

Balochistan's climate is conducive to grow a variety of crops, vegetables, and fruits. Balochistan produces over one million tons of fruits annually and excels in the production of almost all temperate fruits in the country with the exception of peaches and plums in which it is placed next to Khyber Pakhtunkhwa.





Major crops produced are wheat, rice, cotton, sugarcane, maize, edible seeds, pulses, and gram. Vegetables produced in Balochistan include onion, potato, tomato, cabbage, carrot, cucumber, cauliflower, peas, turnip, pumpkin, and brinjal. Major fruits produced are apple, dates, cherry, pomegranate, peach, citrus, mango, grapes, and apricot.

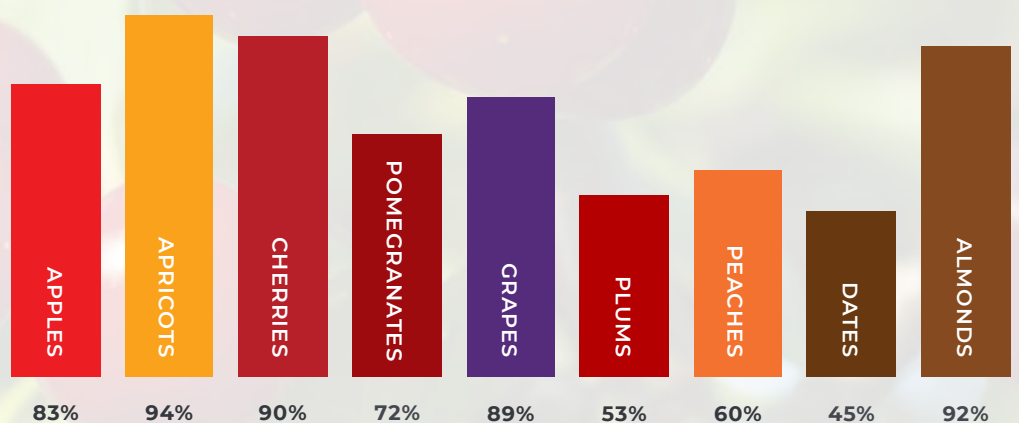
Traditionally, five distinct agro- ecological zones have been categorized since long in the Province ranging from sea coast to 1600 meters and above. The main criterion of the classification was mostly difference in altitude and temperature.

Investment Opportunities in Agriculture Sector of Balochistan





Balochistan's Fruit Production on a National Level



Fisheries Sector

Prosperity ashore



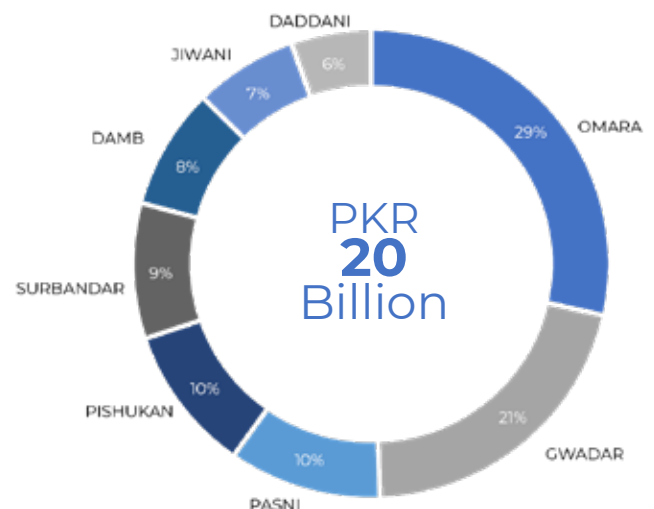
About 90% of total fish catch from Balochistan is transported to Karchi for processing before it is exported to the Middle East, South Asia and other International Destinations

Fishing is one of the most important economic activities along the coastal areas of Pakistan. Along the coast of Balochistan there are five major towns and more than 38 fishing villages spreading along more than 770 km long coastline. More than three dozen species of fish and shellfish including shrimp and lobsters, Sea-cat, fish, Hair-tail fish, Indian Mackerel, Sardines, Small Croaker and Tuna are netted, on regular basis from eight landing sites, along the coastal areas including those of Gwadar and Pasni.

Marine fish capture in Balochistan of 137015 metric tons on an annual basis is 34% of Pakistan's total fisheries production. About 80% of the total fish catch from Balochistan coast is exported to the Middle East, South Asia, Central Asia and many other international destinations.

Investment Opportunities in Fisheries and Coastal Development

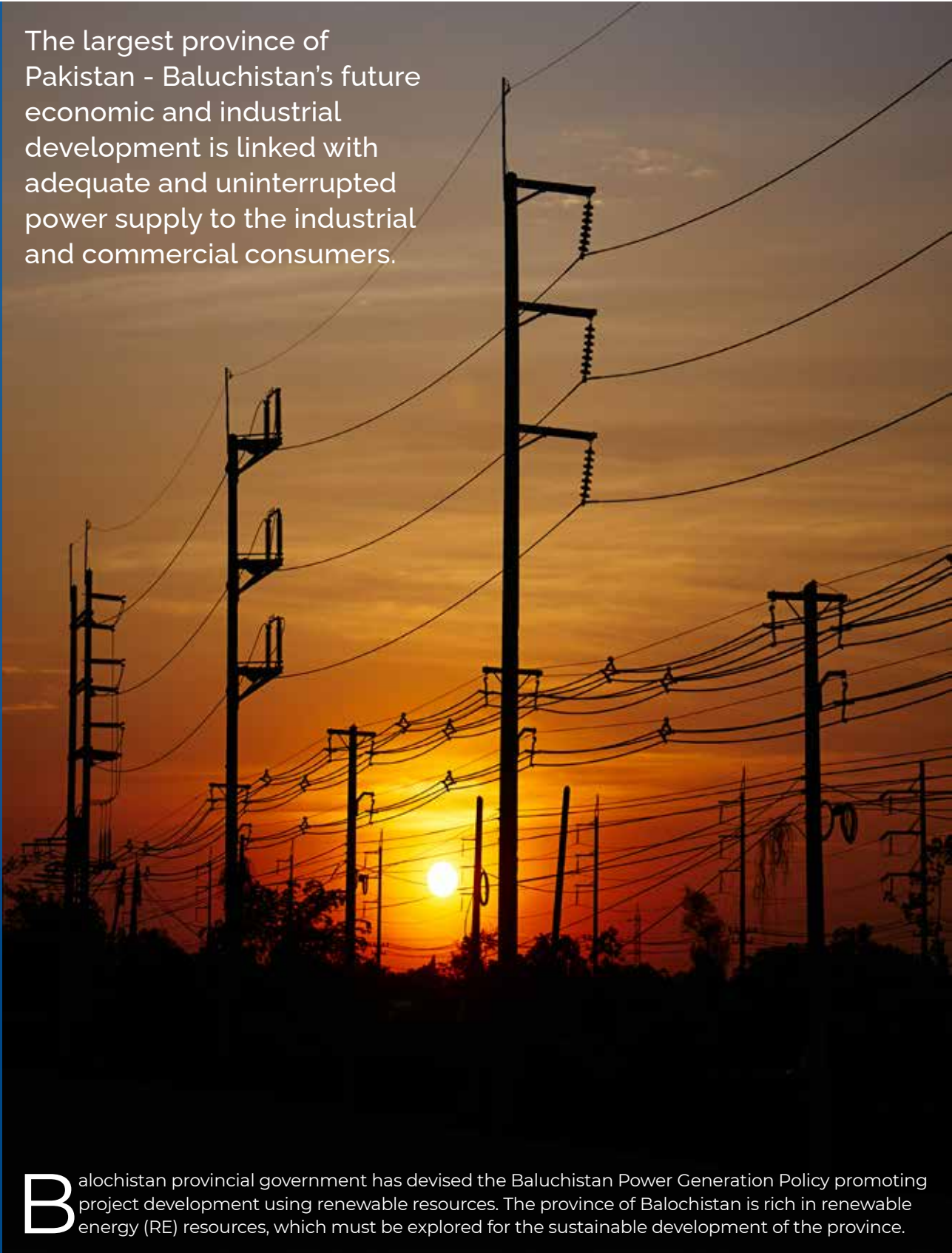
- Fish Processing Plant
- Fish Farming
- Warehousing and Logistics
- Ship breaking
- Manufacturing of Fishing boats and jetties
- Hotels and Resorts near Coastal Areas



Energy Sector

Turn on nature

The largest province of Pakistan - Baluchistan's future economic and industrial development is linked with adequate and uninterrupted power supply to the industrial and commercial consumers.



Balochistan provincial government has devised the Baluchistan Power Generation Policy promoting project development using renewable resources. The province of Balochistan is rich in renewable energy (RE) resources, which must be explored for the sustainable development of the province.

Balochistan has a strong potential for solar power generation as sun rays are highest in the region with average mean daily solar radiation of 5.9 -6.2 KWh/sq which has the potential to produce 120,000 MW of solar energy



The province also has the world's largest wind corridor and is considered the best suitable place for establishing wind power plant. Chaghi district and the coastal areas of Balochistan have the potential to generate more than 20,000 MW of wind power energy.

On the other hand, the massive reserves of 217 MT coal can be utilized for coal-based power plant to meet the energy requirement of the province.

The power of nature



USD 9 billion ARAMCO Refinery agreement with Saudi Arabia at Gwadar is signed



USD 10 billion Pak Arab refinery with help of UAE at Gadani will be established



HUBCO has established a power plant of over 1330 MW in Hub, Balochistan and 300 MW power plant is being established in Gwadar



CK Solar (South Korea) has signed MOA with Government of Balochistan for 300 MW solar power plant near Quetta

Investment Opportunities in Energy Sector



SOLAR POWER PLANT



WIND POWER PLANT



COAL POWER PLANT



LPG TERMINAL

Solar Resource Map
Photovoltaic Power Potential
Pakistan



DESCRIPTION

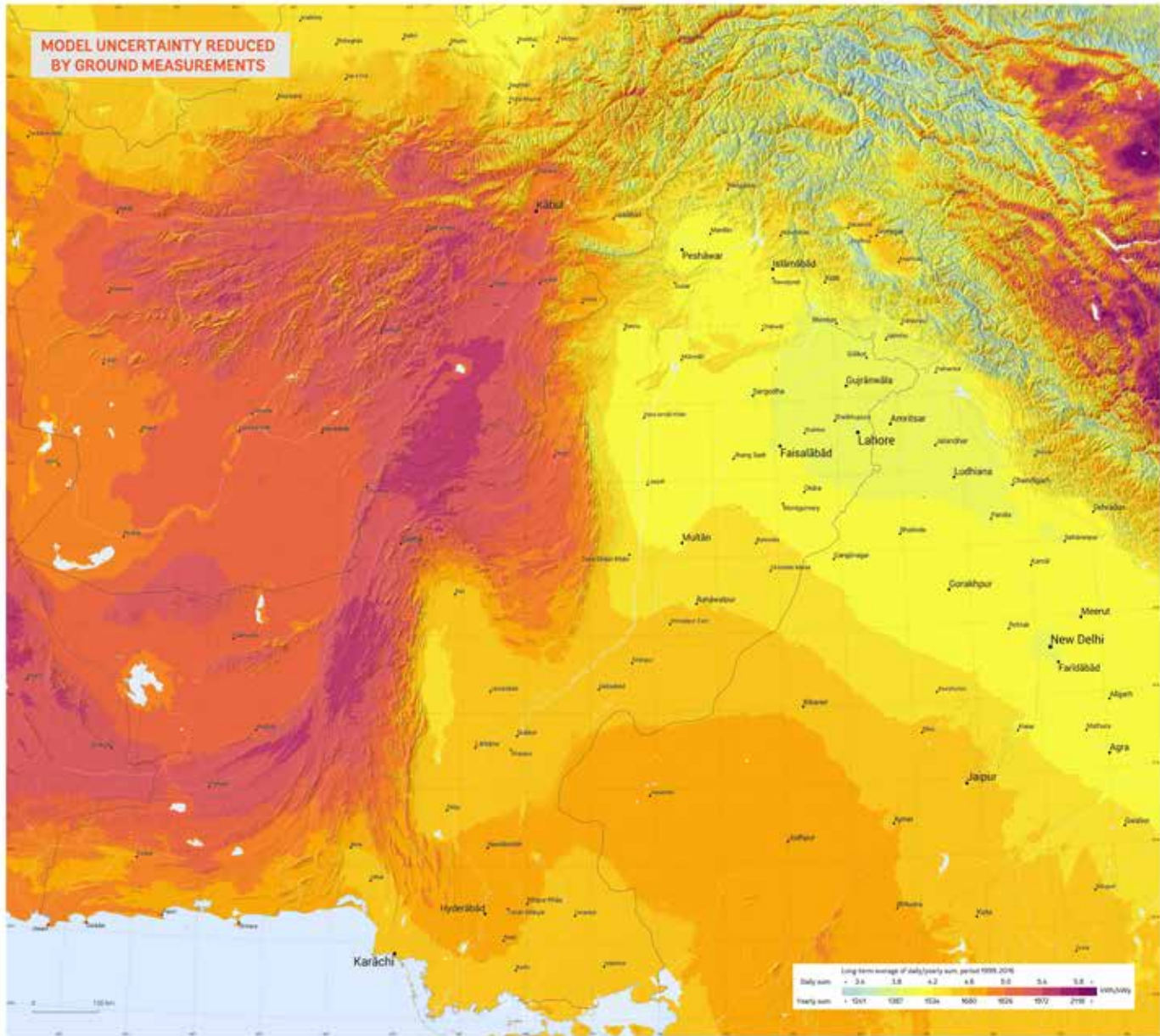
This solar resource map provides a summary of estimated solar photovoltaic (PV) power generation potential. It represents the average daily/yearly sum of electricity production from a 1kW-peak grid-connected solar PV power plant, calculated for a period of 10 recent years (1999-2009). The PV system configuration consists of ground-based, free-standing structures with crystalline silicon PV modules mounted at a fixed position, with optimum tilt to maximize yearly energy yield. The optimum tilt ranges from 20° to 35° towards the equator. Use of high efficiency inverters is assumed. The solar electricity calculation is based on high-resolution solar resource data and PV modeling software provided by Solargis. The calculation takes into account solar radiation, air temperature, and terrain, to simulate the energy conversion and losses in the PV modules and other components of a PV power plant. The cumulative effect of losses due to dirt, snow and ice on the PV modules, and the losses from cables, inverters and transformers, is 9%. The power plant availability is considered to be 100%. The underlying solar resource database is calculated from atmospheric and satellite data with a 30-minute time step, and a spatial resolution of 250 m. The uncertainty of the solar resource data has been reduced by regional model adaptation based on ground measurements collected at nine solar meteorological stations in Pakistan commissioned by The World Bank over the years 2014 to 2017.

ABOUT

The World Bank and the International Finance Corporation (IFC), collectively the World Bank Group, have published this solar resource map alongside a Global Solar Atlas consisting of global, regional and country maps, to support the scale-up of solar power in our client countries. This work is funded by the Energy Sector Management Assistance Program (ESMAP), a multi-donor trust fund administered by The World Bank and supported by 13 official bilateral donors. It is part of a global ESMAP initiative on Renewable Energy Resource Mapping that covers biomass, small hydropower, solar and wind. The World Bank Group has selected Solargis as its global provider of solar resource data and related services, and this map has been prepared by Solargis, under contract to The World Bank, based on a solar resource database that they own and maintain. To obtain additional maps and information, please visit: <http://globalsolaratlas.info>

TERMS

This map is published by the World Bank Group, funded by ESMAP, and prepared by Solargis. Data Sources: Solar PV power potential © 2017 Solargis - Administrative boundaries © 2016 Cartography Unit, World Bank Group - Map data © 2016 OpenStreetMap contributors - Landmarks, etc. - Topo and Place for Android © 2016 ESM - Shuttle Radar Topography Mission, version 2 © 2000-2008 SRTM Mission Team - Cartography © 2017 Solargis. Copyright © 2017 The World Bank. 9781107100000, Washington DC 20433, USA. The World Bank, comprising the International Bank for Reconstruction and Development (IBRD) and the International Development Association (IDA), is the commissioning agent and copyright holder for this publication, acting on behalf of The World Bank Group. This publication and the underlying dataset is licensed by The World Bank under a Creative Commons Attribution License (CC BY 4.0-NC), which should cite The World Bank as the data provider, and make reference to ESMAP as the source of funding for this publication. Considering the nature of climate fluctuations, solar annual and long-term changes, as well as the uncertainty of measurements and applied methods, The World Bank, International Finance Corporation, and Solargis do not take any responsibility, advertisement, and do not give any warranty, in the accuracy of the data that were used to produce this map. Solargis has done its utmost to make an assessment of solar climate conditions and the performance of solar power systems based on the best available data, software, and knowledge. It is recommended that this map be used as a guide of solar PV power potential rather than an instrument to plan or identify solar power installations. The boundaries, colors, denominations and any other information shown on this map do not imply, on the part of the World Bank, any judgment on the legal status of any territory, or any endorsement or acceptance of such boundaries. Solargis database version 2.1 - Map issue date: 2017-03-01



INVESTMENT OPPORTUNITIES IN INDUSTRIAL



INDUSTRIES & URBAN / INFRASTRUCTURE DEVELOPMENT

Industrial Development

One of the potential areas for investment in Balochistan is its industrial sector. This is because the Provincial Government is currently working on the number of industrial zones and special economic zones (SEZs) with the provision of series of special incentives. The work on two SEZs, Bostan and Hub is in compilation phase, similar SEZs will be established at Chaman and Khuzdar as well.




• Packages manufacturing plant


• Wool and Carpet Industry


• Olive Oil extraction and refinery unit


• Quetta Solid Waste to Energy Project


• Quetta State of the Art Medical University Hospital



In addition, Quetta industrial and trading estate, Hub industrial state and Uthal industrial state and marble city are already operational. Furthermore, the construction work of Gwadar Port Free Trade Zone Phase-I has almost been completed. There are also export processing zone in Saindak and Dudar. These estates cater to all types of industry needs and are well supplied with a wide range of infrastructure and related services.

Considering the significance of CPEC in the context of regional economic connectivity, the availability of several incentives, and the vast gap in local and neighbouring markets for value-added products, these industrial zones/SEZs propose the best investment package to both local and international companies to set up industries in the identified economic zones of the province. Balochistan possesses enormous industrial potential in key sectors — agriculture, livestock, fisheries and minerals. There are greater investment opportunities in all sectors of provincial economy for exploiting the industrial potential of the province.



& URBAN/INFRASTRUCTURE DEVELOPMENT



Infrastructure Development

Rapid Urbanization and Population growth has significant backlog of housing units estimated at 9 million units and announcement of various plans by the government to address this shortfall. Large-scale infrastructure Projects i.e. Thermal (Coal) powered projects, dams, highways are part of the CPEC project, including Quetta mass transit and 2000 km dual highways.

Tourism Sector

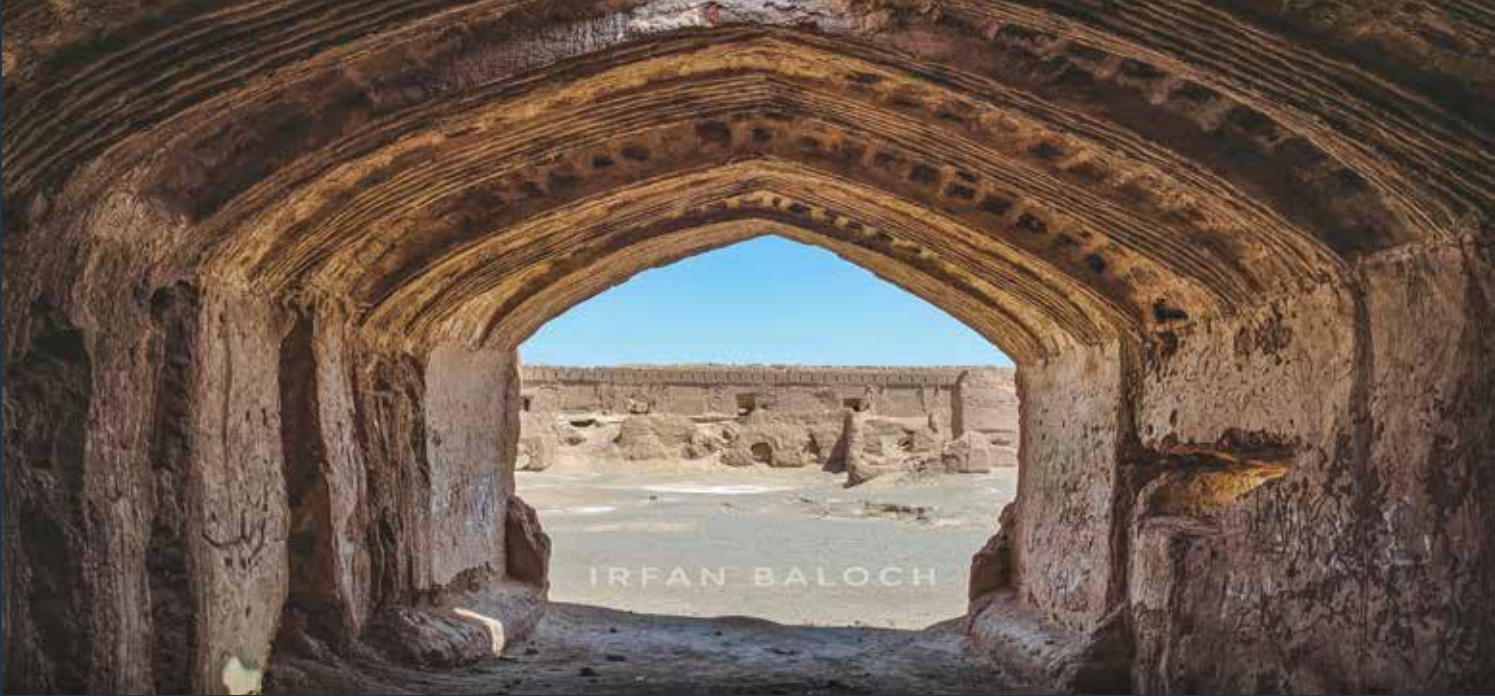
A Tourist's Haven



Land of Balochistan has been naturally gifted by a blend of breath-taking sceneries. For instance, it has the world's 2nd largest Juniper Forest at Ziarat Valley. Archaeological sites of Balochistan like Mehargarh is from 7000 BCE i.e. 3500 years older than even Indus Civilization, and the beautiful tourist destination like Hanna Lake and Quaid-e-Azam Residency, Moola Chottok, Hingol National Park



Coastal region of Balochistan with 770 Km, in particular, has a number of sand beaches with “shifting sand dunes” such as Kund Malir, Ormara, Pasni, Gwadar and Jiwani. Biological diversity, adds to the beauty and importance of the coastal belt, where migratory birds can be seen at Pasni, Jiwani, and Miani Hor. Astola Island, the country's first Marine Protected Area (MPA), is a known nesting ground for endangered green turtles which can perhaps be developed into a sustainable tourist attraction.



Another, site of attraction for car racers, audience and tourists are the various roads of Gwadar, Rally of Jhal Magsi and Bolan Car Rally and Sibi Mela



BBolt investment guide not only highlights the tourist destinations but also the investment opportunities for the investor in this growing sector of Balochistan.

Investment Opportunities in Tourism sector of Balochistan

- Luxurious Beach Resorts at Gaddani, Gwadar, Jiwani, Ormara, Kund Malir, Sonmiani
- Entertainment and Recreational Park at Quetta
- Tourist Recreation, Chair lift and Hill Resorts at Ziarat
- Tourist Recreation, Water Sports Facilities and Theme Park at Gwadar
- 3 Stars hotels and motels at Various Tourist spots

A world of prosperity

CPEC & BALOCHISTAN

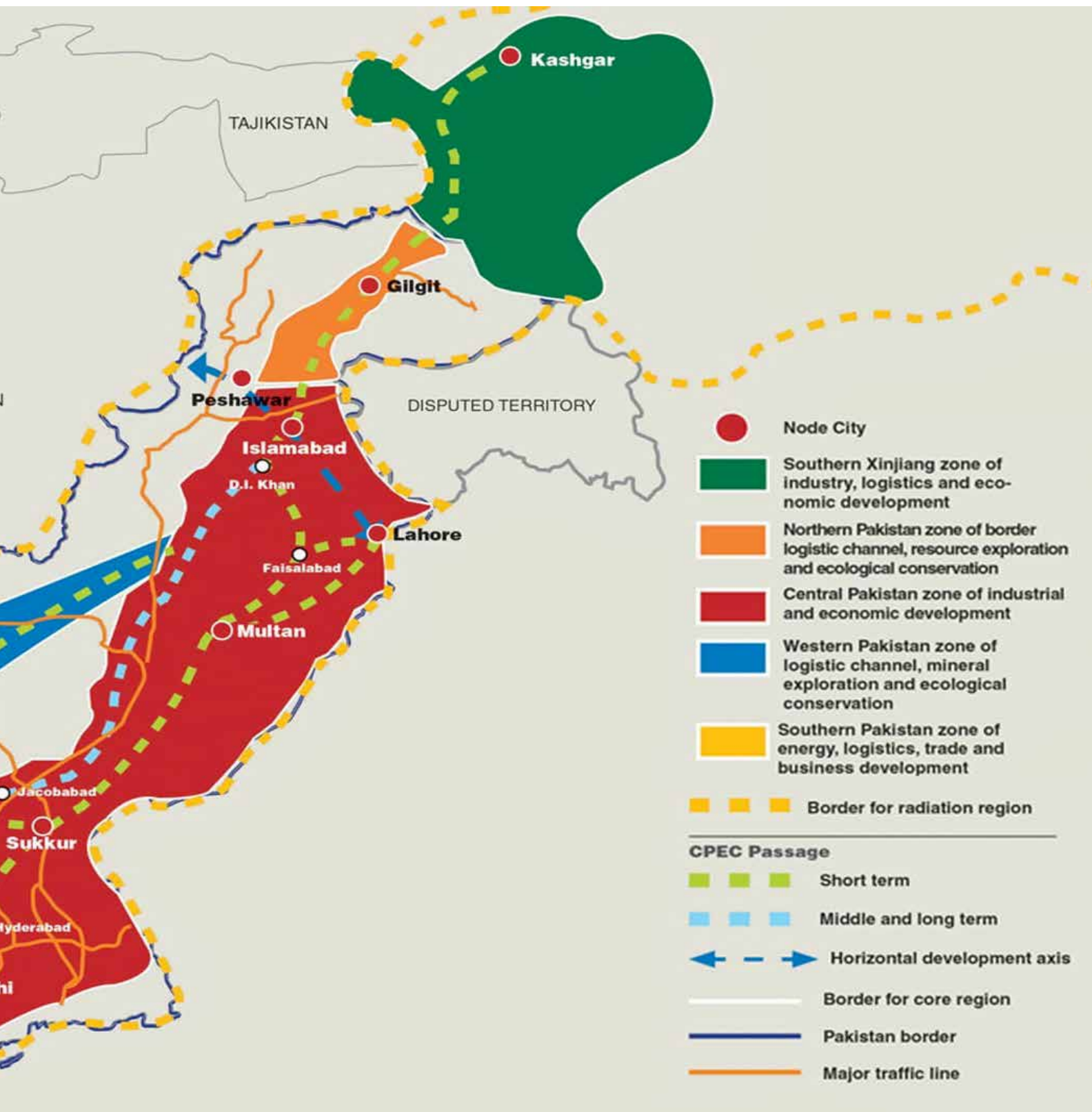
China Pakistan Economic Corridor (CPEC) is a mega project between Pakistan and China, however, Gwader (Balochistan) is the backbone of it. CPEC with an initial \$46 billion agreement equivalent to 20% of Pakistan's GDP with approximately \$28 billion worth of fast-tracked "Early Harvest" projects. Later on, the overall CPEC portfolio extended to \$60 billion with \$35 billion foreign direct investment (FDI) in the Energy sector by Chinese investment companies and the remaining \$25 billion public investments financed either through commercial or government-to-government loans from Chinese entities for infrastructure projects or grants for social sector projects.

CPEC has brought multiple opportunities for economic growth and social development by enhancing regional connectivity and improvement in infrastructure, the establishment of SEZs, and linking fast-growing regions to relatively poorer regions, which will create demand for the development of urban infrastructure. Increased

connectivity with the CPEC roads network will boost economic growth and bring prosperity to Balochistan as the corridor will pass through some of the poorest districts of the province, which, in turn, will spur the process of integration of Balochistan's economy with surrounding regions of other provinces. CPEC can be a catalyst in bringing in investment in urban development to create growth poles, which can serve as centers from which growth spread effects stimulate the surrounding economy of the largely scattered population of Balochistan.

The increased connectivity with the CPEC roads network will increase access to local and international markets through reduced transportation costs. With the construction of the western route of CPEC, property value has skyrocketed in these areas. Cities close to this route like Kalat, Quetta, and Zhob have become more vibrant by an increase in various development projects and other economic activities.





WESTERN AND CENTRAL ROUTES OF CPEC

Western route is the original and shortest route of China-Pak Economic Corridor (CPEC). This route starts from Gwadar and passes through Turbat, Panjgur, Khuzdar, Kalat, Quetta, Zhob in Balochistan.

Zhob Quetta (N-50):

The dualization of 298 kilometres long Kuchlak-Zhob Highway will connect far-flung areas of Balochistan with other parts of the country, this is a part of the western route and will help set up new industrial zones and boost the process of development in the province.

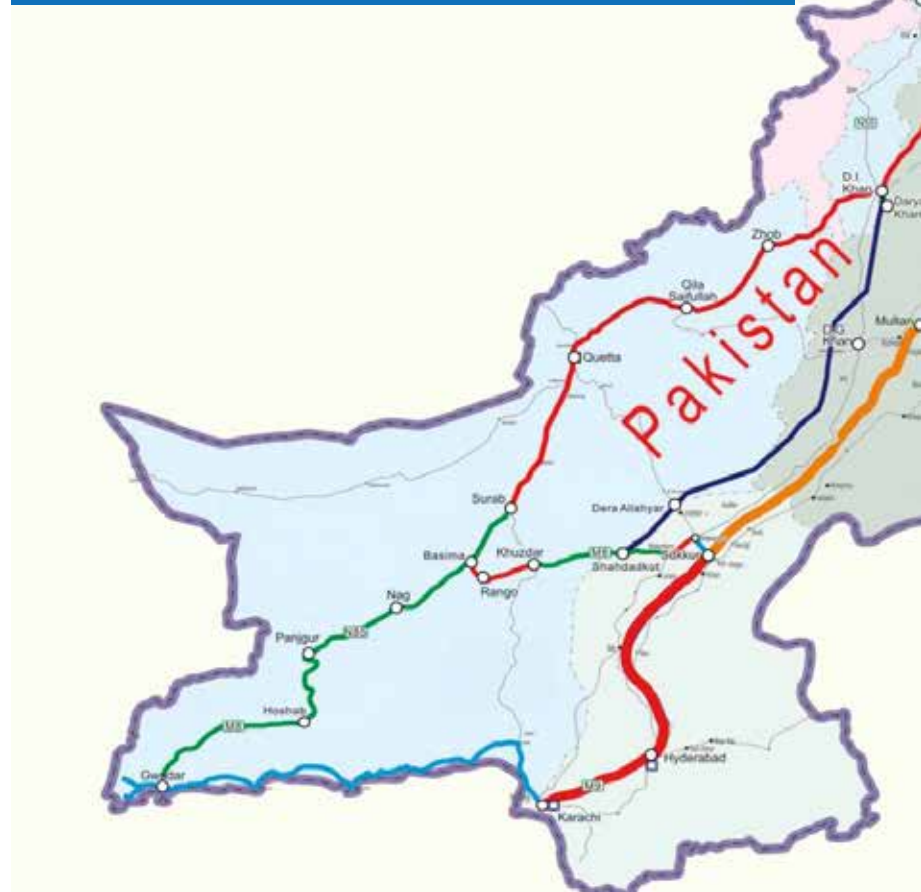
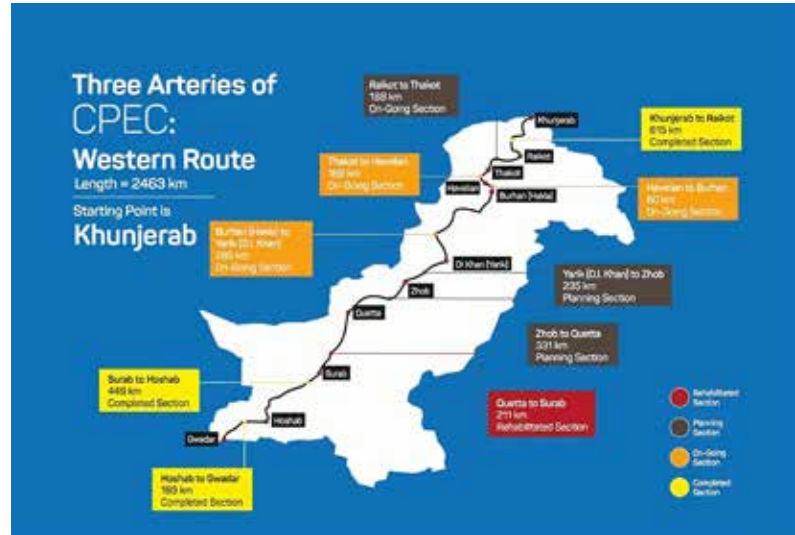
Khuzdar-Quetta–Chaman Section (N-25):

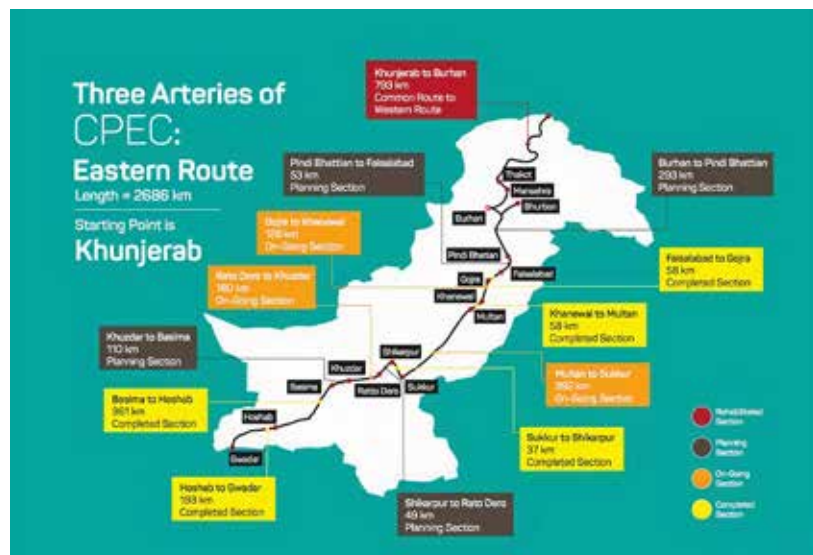
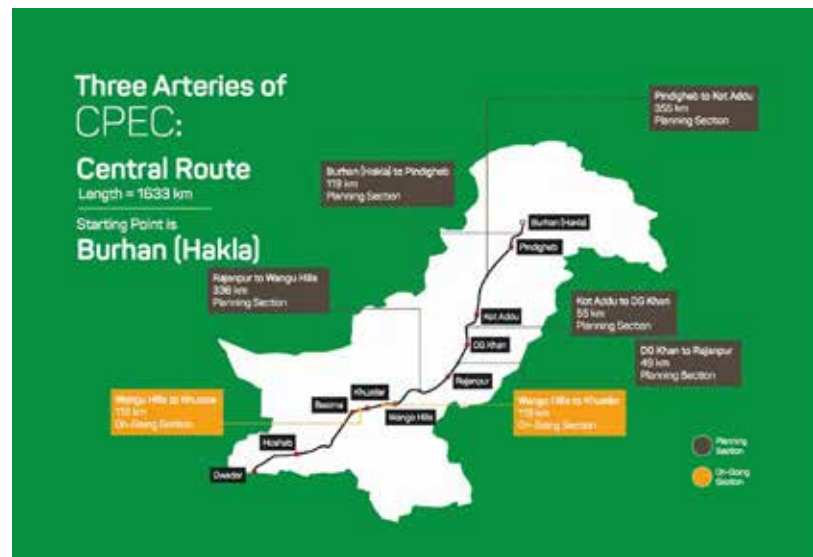
It is 813 km long, passing through Bela, Khuzdar, Kalat, Quetta and Chaman and continuing into Afghanistan, It then joins N-40 (National Highway 40 Quetta-Taftan International Border Circuit) which leads it via Naukund to Road 84 in Iran and through various Iranian Highways to Turkey and onwards Europe. The highway has a connection to Gwadar and passes through many towns in Balochistan.

Surab-Hoshab (N-85):

It is the major road for accessing southern parts of Baluchistan province. The Project has been completed and is functional.

The N-85 Highway is also known as the Gwadar-Quetta link. It starts from Hoshab and moves northwards towards Quetta passing through Panjgur-Basima and Sorab from where it merges with the Karachi-Quetta Highway (N-25) at Kalat.





The 650 km highway passes through the remote towns of interior Balochistan and provides a direct and shorter link between Gwadar and Quetta. The highway is regarded as a catalyst for the progress and development of Balochistan. Due to this route Gwadar would be connected not only to Quetta but also with Afghanistan.

Gwadar – Turbat – Hoshab (M-8):

This route is a 193 kilometer stretch between Gwadar and Hoshab. The project cost around Rs. 13 Billion. It has been completed and is functioning.

Central Route:

The Central route of CPEC, once constructed it will pass through these areas of Balochistan; Gwadar – Turbat – Panjgur – Khuzdar and onwards connecting other areas of Pakistan.

Promoting protected investment



The progress on Gwadar Port has been the most significant development task in recent years. Once developed, the port would be a game-changer for the province, the China-Pakistan Economic Corridor will open up new avenues of opportunities for the people of Balochistan. It is envisioned that Gwadar would be transformed into an Economic hub and will subsequently contribute towards the development of the whole province, which will result in addressing the various economic and social problems of Balochistan.

The China-Pakistan Economic Corridor is not only expected to change the fate of the two countries, but also the whole region, for it will open a gateway to the Indian Ocean. The land-locked Central Asian states are likely to derive maximum benefit from CPEC. For Central Asian countries, marine trade with South Asia, Middle East and Africa through the warm waters of Gwadar port would be feasible. Gwadar is the shortest route to sea that provides a strategic opportunity for CARs to transport their goods more easily and gain competitiveness in regional and global markets.

GWADAR DEEP-SEA

P O R T

- **Gwadar port trade free zone: 2,280 acres**
- **EPZA export processing zone: 1,000 acres**
- **GIEDA industrial zone: 3,000 acres**

GWADAR FREE TRADE ZONE

The development and operation of the Gwadar Free Trade Zone has been handed over to the COPHC under an agreement between China Overseas Ports Holding Company (COPHC), Gwadar Port Authority (GPA), and Singapore Port Authority in 2013. COPHC has invested 250 million USD in the port renovation so far. Five new quay cranes, a 100,000 M2 storage yard, a seawater desalination plant with a capacity of 220,000-gallons of pure water/day, 2 sets of sewage disposal systems, and cargo handling equipment have been installed and 80,000 M2 green space has been added to the port area. 400,000 tons of cargoes have been handled by Gwadar Port in 2017.

The Gwadar Free Trade Zone is located in the northern part of Gwadar, about 7km away from the port. The planned development period is from 2015 to 2030 and is divided into four phases. The 923-hectare Free Zone includes an initial area (25 hectares) and the northern area (898 hectares). The initial area is located in

the west of the existing port. Its main purpose is to play a pilot role in setting up industries and to increase cargo capacity for the port. The construction of the initial area includes a few projects: infrastructure, business center, trade exhibition hall, cold storages, and ware house. By January of 2018, all these constructions have been completed. The Gwadar Free Trade Zone was inaugurated and the first International Expo was held in January 2018.

Around 30 companies have invested in the Free Trade Zone with a direct investment of about \$474 million. With the construction of the free trade zone, the city of Gwadar will become a commercial hub of the region in the near future. At present, the following areas have been allocated as free zones and export processing zones in the industrial locations of Gwadar. The land has already been earmarked/acquired for these purposes.



Gwadar Free Zone
New Business Opportunities Opening

SPECIAL ECONOMIC ZONES

CPEC provides a fast-tracked industrial development opportunity through the development of Special Economic Zones (SEZs). SEZ is a strategic policy instrument for rapid industrialization and economic development. SEZ is defined as a separate zone, subject to its own tax system, which differs from the country's existing tax system. SEZ is administered by a competent authority and supported by high-quality infrastructure, regional connectivity, and uninterrupted energy supply.

SPECIAL ECONOMIC ZONES INCENTIVE PACKAGE

Developers:

- One Time Custom Duty exemption on import of capital goods.
- Income Tax exemption for 10 years from the date of signing of development agreement.

Zone Enterprises:

- One Time Custom duty and taxes exemption on import of capital goods.
- Income Tax exemption for 10 years from commencement of commercial operation.

General Incentives for Special Economic Zones:

- Gas, Electricity, and other utilities will be provided at the zero-point of the Zones
- Captive power generation is permissible to Developers of the Zones
- Incentives granted cannot be withdrawn midway
- Incentives cannot be modified to the disadvantage of an enterprise
- SEZ Act encourages transparent procedures for the establishment of SEZs
- Best practices for building codes, environment protection, and workforce
- Security arrangements by the respective provincial government
- For dispute resolution, administrative and alternate dispute resolution mechanism
- Rules have been framed to simplify the procedures.



BOSTAN SPECIAL ECONOMIC ZONE

The Bostan Special Economic Zone is one of the SEZs located in Balochistan over the area of 1000 acres. It is situated at district Pishin bordered with Quetta (provided with enough skilled labor), Qila Saifullah (famous livestock, fruits and vegetables), Ziarat (famous for dry fruits, apple and grapes) and Qila Abdullah (climate suitable for fruits and vegetables). The availability of different means of connectivity (Airport, seaport dry port, railways and roads) make this zone feasible for business activities and ensure the mobility of labor force to start operations.

The zone is situated at a distance of:-

- 23 KM from Airport (Quetta)
- 713 KM from seaport (Karachi)
- 976 KM Gwadar

- 32 KM from dry port (Quetta).
- 124 KM from Chaman (Pak-Afghan border)
- 650 KM from Taftan (Pak-Iran border)
- located near national highway N-50 which will connect the zone to other regions of Pakistan.

Following clusters/sectors are proposed to be established at Bostan Industrial Zone:

- Fruit Processing
- Agriculture machinery
- Pharmaceutical
- Motor Bikes Assembly
- Chromite
- Cooking Oil
- Ceramic industries
- Ice and Cold storage
- Electric Appliance

NOT LIMITED TO THE ABOVE-MENTIONED ONES

HUB

HUB SPECIAL ECONOMIC ZONE: The Hub Special Economic Zone is one of the SEZs located in Balochistan over the area of 406 acres, with a total cost of Rs.4 billion.

Following clusters/sectors are proposed to be established at Hub Industrial Zone:

- Chemical
- Food
- Cement
- Manufacturing
- Pharmaceuticals
- Power generation
- Oil lubricants
- Blending
- Marble
- Metal processing
- Mineral grinding
- Steel grinding
- Engineering and other industries will be established as well

NOT LIMITED TO THE ABOVE-MENTIONED ONES

INDUSTRIAL ESTATES IN BALOCHISTAN

Balochistan provides highly developed industrial estate facilities in the province. These estates cater to all types of industry needs and are well supplied with a wide range of infrastructure and related services which include Quetta Industrial & Trading Estate, Hub Industrial & Trading Estate (HITE), Uthal Industrial Estate, Marble City, etc.

INVESTMENT REGIME AND INCENTIVES

- Numerous sectors are open for foreign investment
- Up to 100% foreign ownership allowed
- No restrictions on foreign real estate developers
- No minimum requirement for the amount for foreign equity investment
- Entitlement to sell shares, transfer ownership, and de-register
- Option to repatriate profits, dividends, or any other funds in foreign investor's currency of origin
- Online registration procedure for foreign companies
- Opening of branch offices is allowed and facilitated
- Legal system provides recognition and enforcement of foreign arbitration awards
- Guarantees against nationalization and expropriation
- Well-established regime for managerial personnel
- Bilateral Investment Treaties with 47 countries and agreements on Avoidance of Double Taxation with 52 countries.
- Full membership of International Standards Organization
- Access to domestic borrowing
- Online Payment of Taxes Integrated Border Customs Clearing System.



INVESTMENT INITIATIVE AND FACILITATION MAKING INVESTMENT EASY

INVESTMENT POLICY

The main guidelines and initiatives of the Balochistan Investment Policy include:

TO IDENTIFY BALOCHISTAN AS ONE OF THE MOST ATTRACTIVE DESTINATIONS FOR INVESTMENT, CONSIDERING SPECIAL NEEDS AND CIRCUMSTANCES OF THE PROVINCE

consolidating national and international best investment promotion practices, a comprehensive investor-friendly policy document, namely the “Balochistan Investment Policy 2021-26” (BIP, 2021-26), is being devised. The policy primarily focuses on creating a conducive environment for both local and foreign businesses, to give Balochistan a competitive advantage when it comes to attracting foreign investment. Balochistan’s first Investment policy is a significant step taken to promote investments in the province.

This is a huge achievement as Balochistan is going to be the first and only province in the country to have an Investment Policy of itself.

- 1 Creation of One Window Channel:** The one window interface will facilitate the investors to lodge information at a single point of contact, to fulfill new and existing business queries in Balochistan
- 2 Investment Approval Mechanism:** An Investment Committee will be formed to review all Investment Proposals received by the Government and provide an in-principal approval based on the Government’s policies.
- 3 Dispute Resolution and Grievance Redressal Mechanism:** The Commercial Arbitration Act 2011 has been promulgated in Balochistan, giving investors the right to go to the Higher Court directly or they can go for international arbitration if disputes arise from an agreement and after exhausting of the local remedies. Also, an effective grievance redressal mechanism, a dedicated “Complaint Cell” will be established to address aggrieved ‘investors’ grievances by taking up their issues with the concerned authorities.
- 4 Identification of Potential Projects:** The competent authority will issue a formal call, once a year to all Deputy Commissioners and Heads of Department or Authorities of the Province to share a list of projects amongst potential sectors, which would be most suitable for investment.
- 5 Marketing for Investment Purposes:** A Marketing Unit will be established with the mandate to promote Balochistan’s image globally as one of the ideal locations for investment and will devise appropriate marketing or investor targeting strategies depending on the nature or types of the projects/sectors.
- 6 Evaluation of Investment Agreements to Protect Interests of Investors:** To safeguard both investors and Balochistan’s claims, a team of experts will ensure the vetting of investment agreements.
- 7 Providing a competitive Environment for Businesses:** A Perfectly Competitive Market will be provided to both foreign and local investors in Balochistan.





8 Protecting the Intellectual Property of investors:

Protecting the Intellectual Property of Investors will provide investors and businesses with an incentive to invest in research and development and to encourage the exchange of new ideas and technologies through joint ventures and licensing agreements.

9 Monitoring Implementation of Investment Projects:

Monitoring the implementation of investment projects and the ongoing support to the investors play a pivotal role in ensuring that the agreed investment activities efficiently and effectively attain their objectives.

10 Offering Ongoing Support to Investors:

GOB provides ongoing facilitation to investors in removing unnecessary administrative barriers effectively and efficiently during the implementation stages of investment projects.

11 Proactive Investment Friendly Environment Policy Advocacy:

The government of Balochistan will advocate through proactively engaging and coordinating with all concerned departments, to create an enabling environment for investment in Balochistan.

12 Strengthening and Capacity Building of Existing Local Entrepreneurs:

The strengthening and capacity building of local enterprises is essential in boosting economic growth and attracting investment.

13 Creation of Research Cell/ Publications:

To further facilitate investors, the creation of research cells and research publications will be an active step by the Government of Balochistan.

14 Efforts for Production of Increased Skilled and Trained Labor:

A database of skilled workers based on their relevant qualifications and experience will be developed. It will help prospective investors in hiring workers for their intended businesses in time without compromising quality.

15 Encouraging Women Participation:

To empower women in the Province, the Women Empowerment Cell will be established in Balochistan.

16 Promotion and Facilitation of Startups:

A Startup Unit will be established in the province to facilitate and promote sustainable and impactful startups.

Besides, the Policy will also be given legal protection through Executive order and Legislation. An Implementation Committee will be constituted to oversee & ensure smooth implementation of the Investment Policy. The Committee will be chaired by CM Balochistan and will include many other senior officials from the Government of Balochistan. The members of the Committee will meet biannually to oversee the progress of implementation of the Policy and if required, may amend the Policy, subject to the emergence of new challenges or any change in circumstances.



EASE OF DOING BUSINESS

Balochistan is consistently making efforts to improve the business environment in the province with a focus on removing entry barriers and modernizing the regulatory and investment processing regimes using international best practices and process automation thus reducing the cost, time and effort of doing business in Balochistan.



REGULATORY MAPPING AND MODERNIZATION



The Ease of Doing Business Cell under BBoIT took the initiative to consolidate and create a database of all business regulations applicable in the province. Regulatory Modernization Initiative consolidate and create a database of all business registrations, licenses, NOC's, certificates to simplify the regulations and processes by introducing the Balochistan Smart Business Regulations Act in order to achieve Ease of Doing Business in the province.

BALUCHISTAN SMART BUSINESS REGULATIONS.

01

One Law to Fully Modernize Business Regulations across Departments

02

Will Abolish all Redundant and Duplicate Laws

03

Will modernize all Existing Laws relating to Businesses

04

Will be based on International Best Practices on Ease of Doing Business

05

One Law for all Regulatory Guillotine and Regulatory Modernization

Balochistan Business Registration Portal

DIGITAL CONVENIENCE, START-UP TO SET-UP

Apart from consolidating and simplifying the regulatory processes, automation was also an important component of achieving Ease of Doing Business in the Province.

For this purpose, Balochistan Business Registration Portal has been launched in the province.



Partnership
Registration



Professional
Tax Registration

”

The said portal integrates all the federal and provincial processes in order to start a business including Securities Exchange Commission of Pakistan, Industries and Commerce Department, Excise and Taxation Department and Labor and Manpower Department. The portal fully automates and gives a one-window solution for the management and administration of Special Economic Zones and Industrial Estates.

Digitalization of Starting a Business component will be done with the automation of:



Shops and Establishment
Registration and



Employee Social Security
Registration will be performed
under the Registration Portal

INVESTMENT PROCESSING PORTAL



IN ORDER TO AUTOMATE THE GOVERNMENTAL COORDINATION ON INVESTMENT MATTERS, AN INVESTMENT PROCESSING PORTAL HAS ALSO BEEN DEVELOPED.

This portal has the capacity to remove all processing delays in all investment-related matters in the province. Once implemented, this will be an important step towards achieving a quick investor grievance redressal mechanism for the facilitation of investors. This will be another step towards modernizing the investment infrastructure of the province, simultaneous to achieving a paperless and fast service delivery system.

THE AIM OF DEVELOPING THIS PORTAL IS TO AUTOMATE ALL GOVERNMENTAL COORDINATION RELATING TO INVESTMENT PORTAL

will track the progress of all Investment Proposals and Queries received. The coordination will be time barred and will also show the progress of all Departments Portal is already developed.

ONLINE ONE-WINDOW-FACILITY

After consolidating all the Investment related matters and becoming the focal agency for all investment related matters, it was important that the information was provided to the investors through a single window. For this purpose, new website

with the name of www.invest.gob.pk/ has been designed. This website will act as a single window to cater to all needs of the investors. The website will include information regarding the various sectors in terms of their potentials, opportunities

and licensing regimes. The website will also include a database of projects ready for investment. Online One-Stop Shop for all Investment related queries with following components has been developed:

- Database of Regulatory Requirements
- Database of Investment Projects
- Complaint and Feedback module
- Sectoral Analysis
- Govt. Incentives and Initiatives

VISA PROCESSES AND TYPES IN PAKISTAN

The Government of Pakistan provides various visa types to foreign investors and Businessman, including:

1. Business Visa
2. Work Visa
3. Tourists/Visit



FOR THE DETAILED PROCESSES OF VARIOUS TYPES OF VISA, PLEASE VISIT “WWW.VISA.NADRA.GOV.PK”



DOWNLOAD NOW

SCAN
TO
DOWNLOAD
PITCHBOOK